

MEMORANDUM

TO: All Campuses and Departments

FROM: Emily Garza, Director of Purchasing

SUBJECT: ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003

The Board of Education on August 26, 2019 awarded Athletic Training and Nurses' Equipment, Services and Supplies Catalog Bid for the 2019-2020 school year. The bid was awarded to the following vendors:

Alert Services Inc.

All Players Network Inc. (d.b.a. Rank One Sport)

Bella Vista Eye Care, PLLC

Bio Corporation

BSN Sports, LLC

Flaghouse Inc.

Flux Media LLC

Gopher Sport

Henry Schein Medical, a div. of Henry Schein, Inc.

Imagemaker4U, Inc.

Lynn Medical

Maxi Aids

Medco Supply Company

MFAC, LLC

Nasco Education, LLC

Oates Specialties, LLC

Pocket Nurse Enterprises, Inc. (d.b.a. Pocket Nurse)

Promaxima Mfg.

School Health Corporation

Schools Kids Healthcare

School Nurse Supply, Inc.

The following criteria may be used when purchasing from the awarded vendors mentioned above:

- All school campuses will receive a company catalog.
- All athletic training and nurses' equipment, services and supplies purchases are to be made solely from the awarded vendors mentioned above.

Please review tabulation for contact name, address, telephone numbers and discount (%) offered.

If you have any questions on the approved vendors listed above, please feel free to contact me at (956) 354-2000.

Sincerely,

Emily Garza

Director of Purchasing

START COLLEGE NOW! COMPLETE EARLY! GO FAR!

601 E. Kelly St., Pharr, TX 78577 P: (956) 354-2000 F: (956) 354-3019 www.psjaisd.us

It is the policy of Pharr-San Juan-Alamo ISD not to discriminate on the basis of sex, disability, race, color, religion, national origin or age.

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Event Number	19-20-003 Addendum 1	Organization	PSJA ISD Ebids
Event Title	Athletic Training and Nurses' Equipment, Services and Supplies Catalog Bid	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	Catalog Bid	Email	emily.garza@psjaisd.us
Issue Date	5/13/2019 05:01:56 PM (CT)	Phone	
Close Date	5/28/2019 03:30:00 PM (CT)	Fax	

Responding Supplier	City	State	Response Submitted	Lines Responded	Response Total
ALERT SERVICES INC	SAN MARCOS	TX	5/27/2019 10:38:20 AM (CT)	14	\$15,596.86
AllPlayers Network Inc. (Rank One Sport)	Sanger	TX	5/22/2019 12:53:41 PM (CT)	0	\$0.00
BELLA VISTA EYECARE, PLLC	PHARR	TX	5/21/2019 10:18:17 AM (CT)	0	\$0.00
Bio Corpration (Bio Company Inc)	Alexandria	MN	5/20/2019 10:18:34 AM (CT)	0	\$0.00
BSN Sports, LLC (Varsity Brands Holding Co., Inc.)	Dallas	TX	5/21/2019 02:36:35 PM (CT)	3	\$0.00
Flaghouse Inc	Hasbrouck Heights	NJ	5/28/2019 11:52:28 AM (CT)	1	\$3,287.75
Flux Media LLC	Pharr	TX	5/28/2019 03:21:30 PM (CT)	0	\$0.00
Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies (The Prophet Corporation)	Owatonna	MN	5/20/2019 10:47:49 AM (CT)	0	\$0.00
Henry Schein Inc.	Melville	NY	5/24/2019 11:30:46 AM (CT)	19	\$20,198.00
Image Maker 4U, Inc.	Hughes Springs	TX	5/25/2019 10:44:23 AM (CT)	20	\$0.00
Lynn Medical	Wixom	MI	5/28/2019 09:19:29 AM (CT)	7	\$2,651.00
maxi aids	farmingdale	NY	5/16/2019 03:52:57 PM (CT)	4	\$8,264.95
Medco Supply Company (Performance Health)	Amherst	NY	5/23/2019 04:47:05 PM (CT)	17	\$22,394.61
MFAC, LLC	West Warwick	RI	5/16/2019 01:42:32 PM (CT)	0	\$0.00
Nasco Education LLC (Nasco)	Fort Atkinson	WI	5/20/2019 01:21:13 PM (CT)	0	\$0.00
Oates Specialties LLC	Huntsville	TX	5/23/2019 02:23:57 PM (CT)	0	\$0.00
Pocket Nurse (Pocket Nurse Enterprises, Inc.)	Monaca	PA	5/28/2019 10:18:19 AM (CT)	0	\$0.00
PROMAXIMA MFG	HOUSTON	TX	5/24/2019 04:00:14 PM (CT)	0	\$0.00
School Health Corporation	ROLLING MEADOWS	IL	5/28/2019 12:32:46 PM (CT)	19	\$26,424.51
School Kids Healthcare (Emergency Medical Products, Inc)	Dublin	OH	5/24/2019 10:03:10 AM (CT)	6	\$0.00
SCHOOL NURSE SUPPLY, INC.	SCHAUMBURG	IL	5/22/2019 02:04:54 PM (CT)	8	\$2,845.40

Please note: Lines Responded and Response Total only includes responses to specification. No alternate response data is included.

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	ALERT SERVICES INC		AllPlayers Network Inc. (Rank One Sport)		BELLA VISTA EYECARE, PLLC		Bio Corpration (Bio Company Inc)	
						Total Price Unit	\$15,596.86 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	\$276.95	\$276.95						
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA								
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA								
	Supplier Notes:												
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	No Bid							
2 ALT1	WELCH ALLYN AM 282 MANUAL	WELCH ALLY	28200	1	EA								
	AUDIOMETER & ACCESSORIES Quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.												
	Supplier Notes:												
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	\$650.00	\$650.00						
3 ALT1	HEALTH O METER PROFESSIONAL	Health-O-Me	500KL	1	EA								
3 ALT1	DIGITAL SCALE alt spec bsn/Dectecto	dectecto	1393358	1	EA								
	Supplier Notes:												
4	Electric Changing Table With Rails and Belt straps.			1	EA	No Bid							
	Supplier Notes:												
5	Otoscope Set.			1	EA	\$71.95	\$71.95						
5 ALT1	ADC STANDARD OTOSCOPE	American Di	5211	1	EA								
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA								
	DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination.												
	Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED												
	Supplier Notes:												

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Line #	Description	Mfgr	Mfgno	QTY	UOM	ALERT SERVICES INC		AllPlayers Network Inc. (Rank One Sport)		BELLA VISTA EYECARE, PLLC		Bio Corpration (Bio Company Inc)	
						Total Price Unit	\$15,596.86 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
6	AED G5	Cardiac Scier		1	EA	\$1,180.00	\$1,180.00						
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA								
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case.Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010:1	1	EA								
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA								
	Supplier Notes:												
7	Wheelchair.	Medline		1	EA	No Bid							
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic	SPP216DDA-1	1	EA								
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA								
	Supplier Notes:												
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	No Bid							
8 ALT1	CHROME LEG RECOVERY COUCH,24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA								
	Supplier Notes:												
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA	No Bid							
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA								
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA								
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER a handheld, portable device designed to help users quickly and easily detect vision issues on patients from 6 months through adult. It has easy configuration for both vision screening and autorefracton applications. 1 year warranty.Item Description: Spot™ Vision Screener with Carrying Case	Welsh Allyn	VS100S-B	1	EA								
	Supplier Notes:												
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	No Bid							
	Supplier Notes:												

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Line #	Description	Mfgr	Mfgno	QTY	UOM	ALERT SERVICES INC		AllPlayers Network Inc. (Rank One Sport)		BELLA VISTA EYECARE, PLLC		Bio Corpration (Bio Company Inc)	
						Total Price	\$15,596.86	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	\$599.00	\$599.00						
						VENDOR ITEM# 840200							
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	\$3,150.25	\$3,150.25						
						CONTROL UNIT ITEM #1991003-PRICE 2279.00, CARRY BAG ITEM# 1990107-PRICE-162.25, ANKLE WRAP ITEM# 199330-PRICE 351.00, KNEE WRAP ITEM# 199100-PRICE 358.00. BID PRICE REFLECT TOTAL AMOUNT FOR ALL REQUESTED ITEMS.							
13	Rich-Mar EVO CM4 Combo Unit.			1	EA	\$2,995.00	\$2,995.00						
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145	Roscoe Med	13-3392	1	EA								
	Supplier Notes:					VENDOR ITEM# 6057004							
14	Chattanooga Hydocolator. Supplier Notes:		2402	1	EA	\$1,118.75	\$1,118.75						
						VENDOR ITEM# 1252402							
15	Stephenson Sports Storage Trunk.			1	EA	\$1,645.00	\$1,645.00						
15 ALT1	Bid Med Trunk Plus 9550000 Page 315	Medpac Bag	10680-B	1	EA								
	Supplier Notes:					VENDOR ITEM# D4483048							
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	\$490.50	\$490.50						
						VENDOR ITEM# 55A2851							
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	\$2,855.00	\$2,855.00						
						VENDOR ITEM# D535HPMT2							
18	Round Cooler.			1	EA	\$284.30	\$284.30						
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS	1	EA								
						3 GAL ITEM# 49549031-PRICE 46.00, 5 GAL ITEM# 4198388-PRICE 85.45, 7 GAL ITEM# 49549033-PRICE 72.00, 10 GAL ITEM# 2301610-PRICE 80.85. BID PRICE REFLECTS THE TOTAL FOR ALL REQUESTED ITEMS.							
19	Ice Chest.			1	EA	\$256.21	\$256.21						
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora	igloo/Gatora	1	EA								
						48Q ITEM# 4198390-PRICE 60.25, 60Q ITEM# 4198403-PRICE 100.00, 120Q ITEM# 2653342-PRICE 95.96. BID PRICE REFLECTS TOTAL FOR ALL REQUESTED ITEMS							
20	Scissors. Supplier Notes:			1	EA	\$23.95	\$23.95						
						VENDOR ITEM# 248722							

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Line #	Description	Mfgr	Mfgno	QTY	UOM	BSN Sports, LLC (Varsity Brands Holding Co., Inc.)		Flaghouse Inc		Flux Media LLC		Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies (The Prophet Corporation)	
						Total Price Unit	\$0.00 Extended	Total Price Unit	\$3,287.75 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	No Bid				No Bid		No Bid	
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA								
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA								
	Supplier Notes:												
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	No Bid				No Bid		No Bid	
2 ALT1	WELCH ALLYN AM 282 MANUAL AUDIOMETER & ACCESSORIES	WELCH ALLY	28200	1	EA								
	quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.												
	Supplier Notes:												
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	No Bid				No Bid		No Bid	
3 ALT1	HEALTH O METER PROFESSIONAL DIGITAL SCALE	Health-O-Me	500KL	1	EA								
3 ALT1	alt spec bsn/Dectecto	dectecto	1393358	1	EA	\$428.12							
	Supplier Notes:												
4	Electric Changing Table With Rails and Belt straps.			1	EA	No Bid		\$3,287.75	\$3,287.75	No Bid		No Bid	
	Supplier Notes:												
5	Otoscope Set.			1	EA	No Bid				No Bid		No Bid	
5 ALT1	ADC STANDARD OTOSCOPE	American Di	5211	1	EA								
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA								
	DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination.												
	Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED												
	Supplier Notes:												

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						BSN Sports, LLC (Varsity Brands Holding Co., Inc.)		Flaghouse Inc		Flux Media LLC		Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies (The Prophet Corporation)	
						Total Price	\$0.00	Total Price	\$3,287.75	Total Price	\$0.00	Total Price	\$0.00
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
6	AED G5	Cardiac Scier		1	EA	No Bid				No Bid		No Bid	
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA								
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case. Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010:1	1	EA								
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA								
Supplier Notes:													
7	Wheelchair.	Medline		1	EA	No Bid				No Bid		No Bid	
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic	SPP216DDA-1	1	EA								
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA								
Supplier Notes:													
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	No Bid				No Bid		No Bid	
8 ALT1	CHROME LEG RECOVERY COUCH, 24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA								
Supplier Notes:													
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA	No Bid				No Bid		No Bid	
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA								
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA								
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER A	Welsh Allyn	VS100S-B	1	EA								
handheld, portable device designed to help users quickly and easily detect vision issues on patients from 6 months through adult. It has easy configuration for both vision screening and autorefractive applications. 1 year warranty. Item Description: Spot™ Vision Screener with Carrying Case													
Supplier Notes:													
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	No Bid				No Bid		No Bid	
Supplier Notes:													

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						Total Price	\$0.00	Total Price	\$3,287.75	Total Price	\$0.00	Total Price	\$0.00
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	No Bid				No Bid		No Bid	
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	No Bid				No Bid		No Bid	
13	Rich-Mar EVO CM4 Combo Unit.			1	EA	No Bid				No Bid		No Bid	
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145 Supplier Notes:	Roscoe Medi	13-3392	1	EA								
14	Chattanooga Hydocolator. Supplier Notes:		2402	1	EA	No Bid				No Bid		No Bid	
15	Stephenson Sports Storage Trunk.			1	EA	No Bid				No Bid		No Bid	
15 ALT1	Bid Med Trunk Plus 9550000 Page 315 Supplier Notes:	Medpac Bag	10680-B	1	EA								
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	No Bid				No Bid		No Bid	
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	No Bid				No Bid		No Bid	
18	Round Cooler.			1	EA	No Bid				No Bid		No Bid	
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS	1	EA	\$88.26							
19	Ice Chest.			1	EA	No Bid				No Bid		No Bid	
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora	igloo/Gatora	1	EA	\$164.96							
20	Scissors. Supplier Notes:			1	EA	No Bid				No Bid		No Bid	

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Line #	Description	Mfgr	Mfgno	QTY	UOM	Henry Schein Inc.		Image Maker 4U, Inc.		Lynn Medical		maxi aids	
						Total Price	\$20,198.00	Total Price	\$0.00	Total Price	\$2,651.00	Total Price	\$8,264.95
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	\$257.56	\$257.56	\$0.00	\$0.00	\$325.00	\$325.00		
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA							\$31.45	
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA								
	Supplier Notes:							We do not fall into any category. We are a motivational signage business for sports and academics.					
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	\$924.13	\$924.13	\$0.00	\$0.00	No Bid			
2 ALT1	WELCH ALLYN AM 282 MANUAL	WELCH ALLY	28200	1	EA					\$1,599.00			
	AUDIOMETER & ACCESSORIES Quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.												
	Supplier Notes:												
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	\$337.00	\$337.00	\$0.00	\$0.00	\$295.00	\$295.00	No Bid	
3 ALT1	HEALTH O METER PROFESSIONAL	Health-O-Me	500KL	1	EA								
3 ALT1	DIGITAL SCALE alt spec bsn/Dectecto	dectecto	1393358	1	EA								
	Supplier Notes:						not in catalog but available. 110-4961						
4	Electric Changing Table With Rails and Belt straps.			1	EA	No Bid		\$0.00	\$0.00	No Bid		No Bid	
	Supplier Notes:												
5	Otoscope Set.			1	EA	\$391.46	\$391.46	\$0.00	\$0.00	\$369.00	\$369.00	No Bid	
5 ALT1	ADC STANDARD OTOSCOPE	American Di	5211	1	EA								
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA					\$299.00			
	DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination.												
	Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED												
	Supplier Notes:						bid 5667772 head handle and hard case						

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Line #	Description	Mfgr	Mfgno	QTY	UOM	Henry Schein Inc.		Image Maker 4U, Inc.		Lynn Medical		maxi aids	
						Total Price	\$20,198.00	Total Price	\$0.00	Total Price	\$2,651.00	Total Price	\$8,264.95
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
6	AED G5	Cardiac Scier		1	EA	\$2,012.93	\$2,012.93	\$0.00	\$0.00	\$1,450.00	\$1,450.00	No Bid	
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA								
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case. Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010	1	EA					\$1,359.00			
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA								
	Supplier Notes:						1242822 page 103						
7	Wheelchair.	Medline		1	EA	\$0.00	\$0.00	\$0.00	\$0.00	\$212.00	\$212.00		
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic	SSP216DDA-1	1	EA	\$186.13							
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA							\$289.95	
	Supplier Notes:												
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	\$419.84	\$419.84	\$0.00	\$0.00	No Bid		No Bid	
8 ALT1	CHROME LEG RECOVERY COUCH, 24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA								
	Supplier Notes:						Bid Clinton not in catalog bid warm grey color.						
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA	\$7,191.15	\$7,191.15	\$0.00	\$0.00	No Bid		\$7,995.00	\$7,995.00
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA								
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA								
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER A	Welsh Allyn	VS100S-B	1	EA					\$6,849.00			
	Supplier Notes:						bid # 497-0004 page 89 VS100S-B						
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	\$145.21	\$145.21	\$0.00	\$0.00	No Bid		\$269.95	\$269.95
	Supplier Notes:						BID 229-6459 Stand without casters 704000						
							Page 88						

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Henry Schein Inc.		Image Maker 4U, Inc.		Lynn Medical		maxi aids	
						Total Price	\$20,198.00	Total Price	\$0.00	Total Price	\$2,651.00	Total Price	\$8,264.95
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	\$599.00	\$599.00	\$0.00	\$0.00	No Bid		No Bid	
						Bid 1337487 G3 PRO OKG-US does not qualify for discount.							
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	\$3,250.40	\$3,250.40	\$0.00	\$0.00	No Bid		No Bid	
						bid unit 2700089, ankle wrap 2700067, straight knee wrap 2700070, & carry bag 2700085. wraps and carry bag sold separately. Page 246							
13	Rich-Mar EVO CM4 Combo Unit.			1	EA			\$0.00	\$0.00	No Bid		No Bid	
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145 Supplier Notes:	Roscoe Med	13-3392	1	EA	\$2,622.68							
14	Chattanooga Hydrocollator. Supplier Notes:		2402	1	EA	\$1,317.98	\$1,317.98	\$0.00	\$0.00	No Bid		No Bid	
						Bid 1011742 2402 page 249							
15	Stephenson Sports Storage Trunk.			1	EA			\$0.00	\$0.00	No Bid		No Bid	
15 ALT1	Bid Med Trunk Plus 9550000 Page 315 Supplier Notes:	Medpac Bag	10680-B	1	EA	\$457.39							
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	\$482.89	\$482.89	\$0.00	\$0.00	No Bid		No Bid	
						bid 6346743 page 315							
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	\$2,436.29	\$2,436.29	\$0.00	\$0.00	No Bid		No Bid	
						bid # 1195630 page 456 HPM-T-G2							
18	Round Cooler.			1	EA	\$254.58	\$254.58	\$0.00	\$0.00	No Bid		No Bid	
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS1	1	EA								
						3 GALLON 1204166 \$44.27. 5 GALLON 1207005 \$56.74 7 GALLON \$69.20 10 GALLON 1206264 \$584.37. see PAGE 449. TOTAL IS FOR 1 OF EACH.							
19	Ice Chest.			1	EA	\$141.68	\$141.68	\$0.00	\$0.00	No Bid		No Bid	
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora igloo/Gatora	1	EA									
						48 qt. 1200009 \$ 46.16 60 QT. 1200009 \$95.52 NO BID FOR 120 QT. SIZE TOTAL FOR 48 & 60 QT SIZE							
20	Scissors. Supplier Notes:			1	EA	\$35.90	\$35.90	\$0.00	\$0.00	No Bid		No Bid	
						BID 1205649 TEFLON PRO 11 PAGE 296							

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Medco Supply Company (Performance Health)		MFAC, LLC		Nasco Education LLC (Nasco)		Oates Specialties LLC	
						Total Price Unit	\$22,394.61 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	\$221.45	\$221.45			No Bid		No Bid	
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA								
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA								
	Supplier Notes:												
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	No Bid				No Bid		No Bid	
2 ALT1	WELCH ALLYN AM 282 MANUAL AUDIOMETER & ACCESSORIES	WELCH ALLY	28200	1	EA								
	Quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.												
	Supplier Notes:												
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	\$406.09	\$406.09			No Bid		No Bid	
3 ALT1	HEALTH O METER PROFESSIONAL DIGITAL SCALE	Health-O-Me	500KL	1	EA								
3 ALT1	alt spec bsn/Dectecto	dectecto	1393358	1	EA								
	Supplier Notes:												
4	Electric Changing Table With Rails and Belt straps.			1	EA	\$1,438.96	\$1,438.96			No Bid		No Bid	
	Supplier Notes:												
5	Otoscope Set.			1	EA	\$631.46	\$631.46			No Bid		No Bid	
5 ALT1	ADC STANDARD OTOSCOPE	American Di	5211	1	EA								
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA								
	DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination.												
	Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED												
	Supplier Notes:												

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

					Medco Supply Company (Performance Health)		MFAC, LLC		Nasco Education LLC (Nasco)		Oates Specialties LLC		
					Total Price	\$22,394.61	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
6	AED G5	Cardiac Scier		1	EA	\$1,868.05	\$1,868.05			No Bid		No Bid	
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA								
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case.Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010:1	1	EA								
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA								
Supplier Notes:													
7	Wheelchair.	Medline		1	EA	\$287.95	\$287.95			No Bid		No Bid	
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic:	SSP216DDA-1	1	EA								
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA								
Supplier Notes:													
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	\$324.88	\$324.88			No Bid		No Bid	
8 ALT1	CHROME LEG RECOVERY COUCH,24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA								
Supplier Notes:													
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA	\$7,122.33	\$7,122.33			No Bid		No Bid	
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA								
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA								
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER a handheld, portable device designed to help users quickly and easily detect vision issues on patients from 6 months through adult. It has easy configuration for both vision screening and autorefractive applications. 1 year warranty.Item Description: Spot™ Vision Screener with Carrying Case	Welsh Allyn	VS100S-B	1	EA								
Supplier Notes:													
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	No Bid				No Bid		No Bid	
Supplier Notes:													

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Medco Supply Company (Performance Health)		MFAC, LLC		Nasco Education LLC (Nasco)		Oates Specialties LLC	
						Total Price Unit	\$22,394.61 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	\$599.00	\$599.00			No Bid		No Bid	
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	\$2,800.00	\$2,800.00			No Bid		No Bid	
13	Rich-Mar EVO CM4 Combo Unit.			1	EA	\$2,988.00	\$2,988.00			No Bid		No Bid	
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145 Supplier Notes:	Roscoe Med	13-3392	1	EA								
14	Chattanooga Hydrocollator. Supplier Notes:		2402	1	EA	\$971.82	\$971.82			No Bid		No Bid	
15	Stephenson Sports Storage Trunk. Supplier Notes:			1	EA	No Bid				No Bid		No Bid	
15 ALT1	Bid Med Trunk Plus 9550000 Page 315 Supplier Notes:	Medpac Bag	10680-B	1	EA								
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	\$429.91	\$429.91			No Bid		No Bid	
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	\$2,200.37	\$2,200.37			No Bid		No Bid	
18	Round Cooler. Supplier Notes:			1	EA	\$38.95	\$38.95			No Bid		No Bid	
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS1	1	EA								
						See Attached Quote for all of the size Gallon Coolers.							
19	Ice Chest. Supplier Notes:			1	EA	\$33.73	\$33.73			No Bid		No Bid	
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora	igloo/Gatora	1	EA								
						See attached Quote for all of the Size Ice Chests							
20	Scissors. Supplier Notes:			1	EA	\$31.66	\$31.66			No Bid		No Bid	

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Pocket Nurse (Pocket Nurse Enterprises, Inc.)		PROMAXIMA MFG		School Health Corporation		School Kids Healthcare (Emergency Medical Products, Inc)	
						Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$26,424.51 Extended	Total Price Unit	\$0.00 Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	No Bid		No Bid		\$229.68	\$229.68		
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA								
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA					1005929		\$206.44	
Supplier Notes:													
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	No Bid		No Bid		\$1,063.00	\$1,063.00	No Bid	
2 ALT1	WELCH ALLYN AM 282 MANUAL	WELCH ALLY	28200	1	EA								
AUDIOMETER & ACCESSORIES Quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.										1005426			
Supplier Notes:													
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	No Bid		No Bid		\$432.52	\$432.52		
3 ALT1	HEALTH O METER PROFESSIONAL DIGITAL SCALE	Health-O-Me	500KL	1	EA							\$331.22	
3 ALT1	alt spec bsn/Dectecto	dectecto	1393358	1	EA					1007356			
Supplier Notes:													
4	Electric Changing Table With Rails and Belt straps.			1	EA	No Bid		No Bid		\$1,738.00	\$1,738.00	No Bid	
Supplier Notes:										1008123			
5	Otoscope Set.			1	EA	No Bid		No Bid		\$573.76	\$573.76		
5 ALT1	ADC STANDARD OTOSCOPE	American Di	5211	1	EA							\$47.03	
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA								
DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination.Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED										53033			
Supplier Notes:													

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Pocket Nurse (Pocket Nurse Enterprises, Inc.)		PROMAXIMA MFG		School Health Corporation		School Kids Healthcare (Emergency Medical Products, Inc)	
						Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$26,424.51 Extended	Total Price Unit	\$0.00 Extended
6	AED G5	Cardiac Scier		1	EA	No Bid		No Bid		\$1,695.00	\$1,695.00		
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA							\$1,208.65	
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case.Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010:1	1	EA								
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA								
	Supplier Notes:										55723		
7	Wheelchair.	Medline		1	EA	No Bid		No Bid		\$366.50	\$366.50	No Bid	
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic:	SSP216DDA-1	1	EA								
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA								
	Supplier Notes:										10024 16"		
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	No Bid		No Bid		\$563.00	\$563.00		
8 ALT1	CHROME LEG RECOVERY COUCH,24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA							\$355.15	
	Supplier Notes:										24139		
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA	No Bid		No Bid		\$7,600.00	\$7,600.00		
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA							\$6,352.44	
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA								
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER a handheld, portable device designed to help users quickly and easily detect vision issues on patients from 6 months through adult. It has easy configuration for both vision screening and autorefractive applications. 1 year warranty.Item Description: Spot™ Vision Screener with Carrying Case	Welsh Allyn	VS100S-B	1	EA								
	Supplier Notes:										1003001		
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	No Bid		No Bid		\$257.50	\$257.50	No Bid	
	Supplier Notes:										52574		

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Pocket Nurse (Pocket Nurse Enterprises, Inc.)		PROMAXIMA MFG		School Health Corporation		School Kids Healthcare (Emergency Medical Products, Inc)	
						Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$26,424.51 Extended	Total Price Unit	\$0.00 Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	No Bid		No Bid		\$599.00 1031637	\$599.00	No Bid	
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	No Bid		No Bid		\$2,204.00 52574 (CONTROL UNIT)	\$2,204.00	No Bid	
13	Rich-Mar EVO CM4 Combo Unit. Supplier Notes:			1	EA	No Bid		No Bid		\$2,995.00 1005428	\$2,995.00	No Bid	
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145 Supplier Notes:	Roscoe Med	13-3392	1	EA	No Bid		No Bid		\$1,899.00 35016	\$1,899.00	No Bid	
14	Chattanooga Hydrocollator. Supplier Notes:		2402	1	EA	No Bid		No Bid		\$559.68 40115	\$559.68	No Bid	
15	Stephenson Sports Storage Trunk. Supplier Notes:			1	EA	No Bid		No Bid		\$3,414.40 40115	\$3,414.40	No Bid	
15 ALT1	Bid Med Trunk Plus 9550000 Page 315 Supplier Notes:	Medpac Bag	10680-B	1	EA	No Bid		No Bid		\$60.54	\$60.54	No Bid	
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	No Bid		No Bid		\$60.54	\$60.54	No Bid	
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	No Bid		No Bid		\$60.54	\$60.54	No Bid	
18	Round Cooler. Supplier Notes:			1	EA	No Bid		No Bid		\$60.54	\$60.54	No Bid	
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS1	1	EA	No Bid		No Bid		ITEM NUMBER:38011PRICING FOR OTHER SIZES: 38084:5 GALLON 73.0438012:7 GALLON 90.64		No Bid	
19	Ice Chest. Supplier Notes:			1	EA	No Bid		No Bid		\$131.56 38097 (60 QT)	\$131.56	No Bid	
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora	igloo/Gatora 1	1	EA	No Bid		No Bid		\$42.37 36074	\$42.37	No Bid	
20	Scissors. Supplier Notes:			1	EA	No Bid		No Bid		\$42.37 36074	\$42.37	No Bid	

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

						SCHOOL NURSE SUPPLY, INC.	
						Total Price	\$2,845.40
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended
1	Digital Ear Thermometer.	Therma Scan		1	EA	\$206.10	\$206.10
1 ALT1	DigiScan Multi-Function Talking Thermometer	Maxiaids	151893	1	EA		
1 ALT1	WELCH ALLYN THERMOSCAN PRO 6000 TYMPANIC THERMOMETER	Welch Allyn	06000-200N	1	EA		
Supplier Notes:						ITEM #46610	
2	Audiometer/Hearing Screener.	Maico	Ma27	1	EA	\$926.10	\$926.10
2 ALT1	WELCH ALLYN AM 282 MANUAL	WELCH ALLY	28200	1	EA		
AUDIOMETER & ACCESSORIES Quantifies specific dB and frequency hearing loss with precision testing. Offers a full range of frequencies and intensity levels with reliable results for children and elderly patients.						ITEM #29738	
Supplier Notes:							
3	Digital Scale With Height Rod.	Health-O-Me	499KL	1	EA	\$427.50	\$427.50
3 ALT1	HEALTH O METER PROFESSIONAL DIGITAL SCALE	Health-O-Me	500KL	1	EA		
3 ALT1	alt spec bsn/Dectecto	dectecto	1393358	1	EA		
Supplier Notes:						ITEM #28254	
4	Electric Changing Table With Rails and Belt straps.			1	EA	No Bid	
Supplier Notes:							
5	Otoscope Set.			1	EA	\$350.10	\$350.10
5 ALT1	ADC STANDARD OTOSCOPE	American Di:	5211	1	EA		
5 ALT1	ADC DIAGNOSTIX™ 3.5V PORTABLE	AMERICAN D	5411L	1	EA		
DIAGNOSTIC OTOSCOPE 3.5V Otoscope head, plug-in rechargeable Li-ion battery handle in a zippered padded nylon case. Choose from Halogen/Xenon or advanced AdLED illumination. Item Description: Diagnostix™ Portable Otoscope, 3.5v, LED						ITEM #32130	
Supplier Notes:							

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

						SCHOOL NURSE SUPPLY, INC.	
						Total Price	\$2,845.40
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended
6	AED G5	Cardiac Scier		1	EA		
6 ALT1	CARDIAC SCIENCE POWERHEART G5 AED, FULLY AUTO, ENGLISH/SPANISH	Cardiac Scier	G5A-80A-P	1	EA		
6 ALT1	ZOLL AED PLUS The AED Plus is the first and only Full-Rescue AED that helps with both defibrillation and CPR. ZOLL's Real CPR Help technology provides real-time feedback on both depth and rate of chest compressions during CPR. This ensures that the rescuer is providing the best manual CPR possible during a rescue, giving the victim a better chance of survival. This technology, being the first of its kind, is what makes the AED Plus the only AED that will help make a difference during an SCA rescue. The AED Plus includes the AED Plus defibrillator, CPR-D-padz adult electrode, one sleeve of 10 batteries, and a soft carry case. Item Description: AED Plus Defibrillator with Professional Cover, (1) CPR-D Padz w/Accessory Pack, (1) Sleeve of Batteries, LCD Screen (displays voice prompts & device advisory messages, elapse time, shock count & chest compression graph), Voice Recording, Operator's Guide, Carrying Case (Exclusive) & 5-Year Warranty	ZOLL	2100001010:1	1	EA		
6 ALT1	ZOLL AED PLUS **FULLY AUTOMATIC UNIT**	ZOLL	8000-00400C	1	EA	\$1,511.10	
Supplier Notes:							
7	Wheelchair.	Medline		1	EA	\$255.60	\$255.60
7 ALT1	Drive Medical 124-2388 not in catalog	Drive Medic:	SSP216DDA-1	1	EA		
7 ALT1	Irrus IV Wheelchair 18-in Seat Flip Back Full drive Arm Elevating Leg Rests		155418elr	1	EA		
Supplier Notes:						ITEM #294914, 18" SEAT WITH **LEG REST**	
8	Recovery Couches with Elevating Headrest and steel legs.		31350	1	EA	\$680.00	\$680.00
8 ALT1	%%CHROME LEG RECOVERY COUCH,24" W, ADJ. HEADREST	Clinton Indu:	3600-24-016	1	EA		
Supplier Notes:						ITEM #31350	
9	Spot Vision Screener.	Welsh Allyn	BB1003001	1	EA		
9 ALT1	WELCH ALLYN SPOT VISION SCREENER	Welch Allyn	VS100-B	1	EA		
9 ALT1	PLUSOPTIX **S12C** MOBILE VISION SCREENER	PLUSOPTIX	S12C	1	EA	\$6,470.00	
9 ALT1	WELCH ALLYN SPOT™ VISION SCREENER a handheld, portable device designed to help users quickly and easily detect vision issues on patients from 6 months through adult. It has easy configuration for both vision screening and autorefracton applications. 1 year warranty. Item Description: Spot™ Vision Screener with Carrying Case	Welsh Allyn	VS100S-B	1	EA		
Supplier Notes:							
10	Good Lite Vision Cabinet.		ESV1200 Qu	1	EA	No Bid	
Supplier Notes:							

PHARR - SAN JUAN - ALAMO I.S.D.
 ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
 CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

						SCHOOL NURSE SUPPLY, INC.	
						Total Price	\$2,845.40
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended
11	TheraGun. Supplier Notes:		G3 Pro	1	EA	No Bid	
12	Cryotherapy System. Supplier Notes:	Game Ready		1	EA	No Bid	
13	Rich-Mar EVO CM4 Combo Unit.			1	EA	No Bid	
13 ALT1	bid Intensity ProCX4 4CH Combo 3920145	Roscoe Medi	13-3392	1	EA		
	Supplier Notes:						
14	Chattanooga Hydrocollator. Supplier Notes:		2402	1	EA	No Bid	
15	Stephenson Sports Storage Trunk.			1	EA	No Bid	
15 ALT1	Bid Med Trunk Plus 9550000 Page 315	Medpac Bag	10680-B	1	EA		
	Supplier Notes:						
16	Bushwalker Superskate Med Bag. Supplier Notes:			1	EA	No Bid	
17	Water-Boy Gen 2 Horizontal Power Hydration System. Supplier Notes:			1	EA	No Bid	
18	Round Cooler.			1	EA	No Bid	
18 ALT1	Alt spec Bsn/Igloo/Gatorade1306798- Gatorade-3 gal @ \$45.92MSIGLO5X-Igloo 5 Gal. @ \$ 47.791306835-Gatorade 7 Gal @ \$ 72.221306781-Gatorade 10 gal @ \$ 88.26 Supplier Notes:	Igloo/Gatora	1306798/MS	1	EA		
19	Ice Chest.			1	EA	No Bid	
19 ALT1	Alt spec Bsn/Igloo/Gatorade1306282- Gatorade-60qt @ \$ 100.561384667- Igloo @ \$ 164.96 Supplier Notes:	Igloo/Gatora	igloo/Gatora	1	EA		
20	Scissors. Supplier Notes:			1	EA	No Bid	

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	ALERT SERVICES INC	AllPlayers Network Inc. (Rank One Sport)	BELLA VISTA EYECARE, PLLC	Bio Corpration (Bio Company Inc)	BSN Sports, LLC (Varsity Brands Holding Co., Inc.)
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:	NR	NR	NR	NR	NR
59	Off Shelf Price	0%	NR	50%	NR	0%
60	Off Catalog Price (MFG. Suggested List Price)	20%	NR	50%	5%	10%
61	Cost Plus	0%	NR	NR	NR	0%
62	Unit / Quantity / Volume Discount	No	No	NR	Yes	No
63	Shelf Price / Store Does discount off shelfprice apply to all items in store?	Other	NR	NR	No	No
64	If Other, please state:	SEE ATTACHED LETTER.	NR	NR	N/A	catalog price
65	Catalog Price Does catalog price apply to all itemscatalog?	Other	Other	NR	Other	No
66	If Other, please state:	See attached letter.	N/A	NR	no pail packing and no live material	see exception list attached
67	Cost Plus Does cost plus pricing apply to all items?	NR	Other	NR	No	No
68	If Other, please state:	NR	N/A	NR	N/A	n/a
69	What month and year is your current catalog published? (If applicable)	3/1/2019	NR	NR	5/17/2019	1/1/2019
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	Yes	NR	No	No
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	Yes	Yes	NR	Yes	Yes
72	Sales Representative information.					
73	Representative Name Please provide Name of Representative.	Casey Viator	Brian Mann	Marissa Tijerina	Customer Service	Chris Bloomfield
74	Representative Please provide the location (city and state) of representative.	San Marcos Texas	Sanger Texas	Pharr, TX	Alexandria, MN	Dallas, TEXAS
75	Representative Telephone Number	(737) 214-8384	(888) 544-3637	956-782-9444	(320) 763-9094	(800) 527-7510 x7324
76	Representative Cellular Number	NR	(940) 594-5961	NR	NR	NR
77	Representative Fax Number	(830) 372-1447	(214) 919-4956	956-782-9446	(320) 763-3858	(800) 365-7653
78	Representative Email Address	caseyv@alertservices.com	bmann@rankonesport.com	marissat.bvec07@gmail.com	info@biologyproducts.com	bsnbid@bsnsports.com
79	What is the e-mail address for all Purchase Orders to be sent to?	orders@alertservices.com	billing@rankonesport.com	bveyecare@gmail.com	orders@biologyproducts.com	bsnbid@bsnsports.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	No	NR	Yes	Yes

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	ALERT SERVICES INC	AllPlayers Network Inc. (Rank One Sport)	BELLA VISTA EYECARE, PLLC	Bio Corpration (Bio Company Inc)	BSN Sports, LLC (Varsity Brands Holding Co., Inc.)
81	Does your company charge packing and handling?	No	No	NR	No	No
82	If yes, how much? and explain.	N/A	NR	NR	N/A	see exception list attached
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	NR	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	3-5 days ARO in stock items.	NR	NR	10 business days	5-20 days
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	Yes	No	NR	No	Yes
86	If yes, how much?	15%	NR	NR	N/A	20 % restocking fee
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	N/A	NR	NR	250.00	min. order of \$50 per Purchase order
88	Can you deliver to all locations district wide?	Yes	Yes	NR	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:	NR	NR	NR	NR	NR
90	Hourly Labor Charge - Straight Time	NR	Per Hour	NR	NR	other (list description)
91	If other, list description	N/A	NR	NR	N/A	none
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays	other (list description)	Per Hour	NR	NR	other (list description)
93	If other, list description	N/A		NR	N/A	none
94	Hourly Labor Charge - Extra Man - Straight Time	other (list description)	Per Hour	NR		other (list description)
95	If other, list description	N/A		NR	N/A	none
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays	other (list description)	Per Hour	NR		other (list description)
97	If other, list description	N/A		NR	N/A	none
98	Materials are charged: (select one)	Other, please explain	At Cost	NR		Other, please explain
99	Please state amount of charge for the selection from the previous question.	N/A	NR	NR	N/A	none
100	If other, please explain.	N/A	NR	NR	N/A	none

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Flaghouse Inc	Flux Media LLC	Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies (The Prophet Corporation)	Henry Schein Inc.	Image Maker 4U, Inc.
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:	NR	NR	NR	NR	NR
59	Off Shelf Price	15%	15%	NR	NR	0%
60	Off Catalog Price (MFG. Suggested List Price)	15%	15%	10%	18%	0%
61	Cost Plus	NR	35%	NR	NR	0%
62	Unit / Quantity / Volume Discount	Yes	Yes	NR	Yes	No
63	Shelf Price / Store Does discount off shelfprice apply to all items in store?	Yes	Yes	NR	NR	No
64	If Other, please state:	NR	NR	NR	NR	NR
65	Catalog Price Does catalog price apply to all itemscatalog?	Yes	Yes	Other	Other	No
66	If Other, please state:	NR	NR	Discount does not apply to Truck-Ship items	Please see attachment regarding our catalog discount program	No catalog pricing. Quotes through sales representatives
67	Cost Plus Does cost plus pricing apply to all items?	No	No	NR	NR	No
68	If Other, please state:	NR	NR	NR	NR	NR
69	What month and year is your current catalog published? (if applicable)	5/1/2019	1/1/2019	3/1/2019	3/30/2019	NR
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	Yes	Yes	NR	Yes
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	No	Yes	Yes	No	No
72	Sales Representative information.					
73	Representative Name Please provide Name of Representative.	hank dowiak	Carlos Bernaldez	Doug Satre	Lisa Young	Bobby Robinson
74	Representative Please provide the location (city and state) of representative.	HASBROUCK HEIGHTS, NJ 07604	Pharr, TX	Owatonna, MN	Texas	Round Rock, TX
75	Representative Telephone Number	(800) 793-7900 x7504	(956) 414-5849	(855) 500-2746	(631) 454-3629	(512) 694-6473
76	Representative Cellular Number	NR	(956) 414-5849	NR	NR	(512) 694-6473
77	Representative Fax Number	(800) 734-2193		(888) 319-7452	(866) 738-8999	(903) 639-1060
78	Representative Email Address	KEYACCOUNTS@FLAGHOUSE.COM	sales@fluxmediaonline.com	dougsatre@gophersport.com	lisa.young@henryschein.com	bobby@imagemaker4u.com
79	What is the e-mail address for all Purchase Orders to be sent to?	KEYACCOUNTS@FLAGHOUSE.COM		orders@gophersport.com	athleticsandschools@henryschein.com	maker@imagemaker4u.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	Yes	No	No	No

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Flaghouse Inc	Flux Media LLC	Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies (The Prophet Corporation)	Henry Schein Inc.	Image Maker 4U, Inc.
81	Does your company charge packing and handling?	Yes	No	Yes	Yes	Yes
82	If yes, how much? and explain.	PARCAL FREE FREIGHT----TRUCK ITEMS 16% + \$50	NR	Free shipping does not apply to Truck-Ship items	\$12.50 for all orders under \$150.00	10% of quote. Not to exceed \$150
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	normally 45 aro	Starting from 10 business days	4-7 days on in-stock items	2-3 days for stock items 2-6 weeks for non stocked special orders	4-6 weeks
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	No	Yes	No	Yes	No
86	If yes, how much?	NR	15% restocking fee	NR	For non stocked special orders or customer error	N/A
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	none	NR	N/A	150.00	N/A
88	Can you deliver to all locations district wide?	Yes	Yes	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:	NR	NR	NR	NR	NR
90	Hourly Labor Charge - Straight Time	other (list description)	NR	NR	NR	NR
91	If other, list description	no labor or installation	NR	NR	NR	N/A
92	Hourly Labor Charge - Overtime.	other (list description)	NR	NR	NR	NR
93	including after 5:00 p.m., Weekends and Holidays If other, list description	no labor or installation	NR	NR	NR	N/A
94	Hourly Labor Charge - Extra Man - Straight Time	other (list description)	NR	NR	NR	NR
95	If other, list description	no labor or installation	NR	NR	NR	N/A
96	Hourly Labor Charge - Extra Man - Overtime	other (list description)	NR	NR	NR	NR
97	including after 5:00 p.m., Weekends and Holidays If other, list description	no labor or installation	NR	NR	NR	N/A
98	Materials are charged: (select one)	Other, please explain	NR	NR	NR	NR
99	Please state amount of charge for the selection from the previous question.	no labor, mateials or nstallation	NR	NR	NR	N/A
100	If other, please explain.	no labor, material or installation	NR	NR	NR	NR

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Lynn Medical	maxi aids	Medco Supply Company (Performance Health)	MFAC, LLC	Nasco Education LLC (Nasco)
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:	NR	NR	NR	NR	NR
59	Off Shelf Price	NR	10%	25%	0%	0%
60	Off Catalog Price (MFG. Suggested List Price)	NR	10%	25%	10%	10%
61	Cost Plus	0%	NR	NR	0%	0%
62	Unit / Quantity / Volume Discount	No	No	No	No	No
63	Shelf Price / Store Does discount off shelfprice apply to all items in store?	Yes	Other	No	No	No
64	If Other, please state:	NR	Exclusions apply Perkins Brailers,APH Desktop Recorders,Scientific calculators, WCIB canes, Freedom Scientific products,TASH & Ablenet products, Computer software/hardware	N/A	NR	N/A
65	Catalog Price Does catalog price apply to all itemscatalog?	Yes	Other	No	Other	No
66	If Other, please state:	NR	Exclusions apply Perkins Brailers,APH Desktop Recorders,Scientific calculators, WCIB canes, Freedom Scientific products,TASH & Ablenet products, Computer software/hardware	Please See Attached Form With Breakdown Of Discounts	10% off catalog price	Please see the attached discount terms for all exclusions
67	Cost Plus Does cost plus pricing apply to all items?	Yes	No	NR	No	No
68	If Other, please state:	NR	NR	N/A	NR	N/A
69	What month and year is your current catalog published? (if applicable)	5/28/2019	5/2/2019	4/1/2019	11/15/2018	1/1/2019
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	Yes	Yes	No	No
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	Yes	Yes	No	Yes	No
72	Sales Representative information.					
73	Representative Name Please provide Name of Representative.	JEREMY SMITH	Anthony Bernardini	Tina Rainey	Steven Strawderman	Bob Elliott
74	Representative Please provide the location (city and state) of representative.	WIXON MICHIGAN	Farmingdale, NY	Austin, TX	West Warwick, Rhode Island	California
75	Representative Telephone Number	(248) 560-4526	(800) 522-6294 x268	(716) 743-8400	(800) 556-7464 x112	(209) 846-6570
76	Representative Cellular Number	(734) 716-7961	NR	(512) 763-6367	NR	(209) 846-6570
77	Representative Fax Number	(248) 560-0600	(631) 752-0689	NR	(800) 682-6950	(800) 372-1236
78	Representative Email Address		BIDS@MAXIAIDS.COM	tina.rainey@medcosupply.com	mfathletic@mfathletic.com	belliott@enasco.com
79	What is the e-mail address for all Purchase Orders to be sent to?	JSMITH@LYNNMED.COM	BIDS@MAXIAIDS.COM	medcoorders@medcosupply.com	mfathletic@mfathletic.com	orders@enasco.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	Yes	No	No	Yes

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Lynn Medical	maxi aids	Medco Supply Company (Performance Health)	MFAC, LLC	Nasco Education LLC (Nasco)
81	Does your company charge packing and handling?	No	No	Yes	Yes	Yes
82	If yes, how much? and explain.	NR	NR	Depends on the items ordered	shipping is charged on a per order basis	All orders over \$99 qualify for free shipping, excluding all truck logo items.
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	NR	7-10 days for in stock items	3-5 Business Days	5-6 business days ARO	3-5 Days ARO
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	Yes	No	Yes	No	No
86	If yes, how much?	15%	NR	NR	NR	Returns are handled on a case by case basis, please contact our Customer Service Department for more information. Depending on the item, restocking fees are waived if we are contacted within 30 days of receipt of the items.
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	NONE	10.00	N/A	NR	Shipping is free for all orders that are over \$99.00
88	Can you deliver to all locations district wide?	Yes	Yes	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:	NR	NR	NR	NR	NR
90	Hourly Labor Charge - Straight Time	NR	NR	NR	NR	NR
91	If other, list description	NR	NR	NR	NR	N/A
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays	other (list description)	NR	NR	NR	NR
93	If other, list description	N/A	NR	NR	NR	N/A
94	Hourly Labor Charge - Extra Man - Straight Time	other (list description)	NR	NR	NR	NR
95	If other, list description	N/A	NR	NR	NR	N/A
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays	other (list description)	NR	NR	NR	
97	If other, list description	N/A	NR	NR	NR	N/A
98	Materials are charged: (select one)	Other, please explain	NR	NR	NR	
99	Please state amount of charge for the selection from the previous question.	N/A	NR	NR	NR	N/A
100	If other, please explain.	NR	NR	NR	NR	N/A

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Oates Specialties LLC	Pocket Nurse (Pocket Nurse Enterprises, Inc.)	PROMAXIMA MFG	School Health Corporation
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:	NR	NR	NR	NR
59	Off Shelf Price	0%	0%	NR	12%
60	Off Catalog Price (MFG. Suggested List Price)	0%	15%	1%	0%
61	Cost Plus	NR	0%	NR	0%
62	Unit / Quantity / Volume Discount	Yes	No	Yes	No
63	Shelf Price / Store Does discount off shelfprice apply to all items in store?	No	Other	NR	Other
64	If Other, please state:	NR	Pocket Nurse does not offer discount off shelf price	NR	Standard Exclusions Apply, Please see attached sheet for clarification.
65	Catalog Price Does catalog price apply to all itemscatalog?	Yes	Other	Yes	Other
66	If Other, please state:	NR	15% discount from the price seen at www.pocketnurse.com an average 10% discount for applicable product within the Pocket Nurse most recent printed catalog. Please see Pocket Nurse Offer Letter for more details.	NR	Standard Exclusions Apply, Please see attached sheet for clarification.
67	Cost Plus Does cost plus pricing apply to all items?	Other	No	Yes	No
68	If Other, please state:	Shipping will be applied to all purchases that are shipped and it is a separate charge.	NR	NR	N/A
69	What month and year is your current catalog published? (If applicable)	1/1/2019	4/1/2018	8/1/2018	NR
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	No	Yes	Yes
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	No	No	Yes	Yes
72	Sales Representative information.				
73	Representative Name Please provide Name of Representative.	Drayton Pittmon	Terry Kitchen	FRED SANCHEZ	Christine Carlton
74	Representative Please provide the location (city and state) of representative.	Huntsville, TX	Monaca, PA	MISSION, TX	5600 Apollo Drive, Rolling Meadows, IL, 60008
75	Representative Telephone Number	(936) 295-4459	(800) 225-1600 x3724	(956) 243-0859	(630) 339-7912
76	Representative Cellular Number	(936) 662-3805	NR	(956) 243-0859	NR
77	Representative Fax Number	(501) 632-2316	(800) 225-1600	(713) 667-9941	NR
78	Representative Email Address	drdre@oatesspecialties.com	tkitchen@pocketnurse.com	fred@promaxima.com	ccarlton@schoolhealth.com
79	What is the e-mail address for all Purchase Orders to be sent to?	drdre@oatesspecialties.com	cs@pocketnurse.com	order@promaxima.com	orders@schoolhealth.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	Yes	No	No

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	Oates Specialties LLC	Pocket Nurse (Pocket Nurse Enterprises, Inc.)	PROMAXIMA MFG	School Health Corporation
81	Does your company charge packing and handling?	Yes	Yes	Yes	Yes
82	If yes, how much? and explain.	This is determined by weight and dimensions of the products. Please contact Oates Specialties for shipping price.	A \$100 minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx Ground Shipping. * Third-party freight (LTL) deliveries will be calculated at time of order based upon quantity, weight and distance as these are generated and invoiced by the manufacturer and beyond Pocket Nurse control. * Please be aware, all orders must have a merchandise minimum order size of \$50 before shipping to avoid a \$20 service charge. Please see attached shipping and handling charges if under \$100.00.	PLEASE SEE ATTACHED "SHIPPING & INSTALL" INSTRUCTIONAL SHEET	NR
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	3-5 Business days that are not holidays	Stock items deliver on average 3-7 business days, drop ship items 3-6 weeks, and Direct vendor ship items 6-8 weeks upon receipt of order.	2-4 WEEKS	2-4 days
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	Yes	Yes	Yes	Yes
86	If yes, how much?	10%	For those items that can be returned - all returns are subject to a minimum 20% restocking fee. Please see attached returns policy and procedures.	20% - PLEASE SEE ATTACHED "RETURN POLICY"	10-20%
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	N/A	A \$100 minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx Ground Shipping. * Third-party freight (LTL) deliveries will be calculated at time of order based upon quantity, weight and distance as these are generated and invoiced by the manufacturer and beyond Pocket Nurse control. Please be aware, all orders must have a merchandise minimum order size of \$50 before shipping to avoid a \$20 service	NR	N/A
88	Can you deliver to all locations district wide?	Yes	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:	NR	NR	NR	NR
90	Hourly Labor Charge - Straight Time	NR	NR	other (list description)	NR
91	If other, list description	NR	NR	MUST CALL OUR SERVICE DEPARTMENT @ 713-667-9606	N/A
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays	NR	NR	NR	NR
93	If other, list description	NR	NR	NR	N/A
94	Hourly Labor Charge - Extra Man - Straight Time	NR	NR	NR	NR
95	If other, list description	NR	NR	NR	N/A
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays	NR	NR	NR	NR
97	If other, list description	NR	NR	NR	N/A
98	Materials are charged: (select one)	NR	NR	NR	NR
99	Please state amount of charge for the selection from the previous question.	NR	NR	NR	N/A
100	If other, please explain.	NR	NR	NR	N/A

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	School Kids Healthcare (Emergency Medical Products, Inc)	SCHOOL NURSE SUPPLY, INC.
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:	NR	NR
59	Off Shelf Price	0%	NR
60	Off Catalog Price (MFG. Suggested List Price)	25%	10%
61	Cost Plus	0%	NR
62	Unit / Quantity / Volume Discount	No	NR
63	Shelf Price / Store Does discount off shelfprice apply to all items in store?	Other	NR
64	If Other, please state:	N/A	NR
65	Catalog Price Does catalog price apply to all itemscatalog?	Other	No
66	If Other, please state:	Except Exclusions (List is attached)	PLEASE SEE THE ATTACHED LIST OF EXCLUDED ITEMS
67	Cost Plus Does cost plus pricing apply to all items?	Other	NR
68	If Other, please state:	N/A	NR
69	What month and year is your current catalog published? (If applicable)	3/1/2019	1/1/2019
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	No	NR
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	Yes	Yes
72	Sales Representative information.		
73	Representative Name Please provide Name of Representative.	Phil Blanton	JEFF GIESEL
74	Representative Please provide the location (city and state) of representative.	Dublin, Ohio	SCHAUMBURG, IL
75	Representative Telephone Number	(800) 558-6270 x7511	(800) 485-2737
76	Representative Cellular Number	NR	NR
77	Representative Fax Number	(800) 558-1551	(800) 485-2738
78	Representative Email Address	Phillip.Blanton@Sarnova.com	jgiesel@schoolnursesupply.com
79	What is the e-mail address for all Purchase Orders to be sent to?	service@buyemp.com	jgiesel@schoolnursesupply.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	No

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 28, 2019 @ 3:30 P.M.

Att #	Attribute Name	School Kids Healthcare (Emergency Medical Products, Inc)	SCHOOL NURSE SUPPLY, INC.
81	Does your company charge packing and handling?	No	Yes
82	If yes, how much? and explain.	NR	ONLY ON ORDERS UNDER \$50.00 (\$5.95-\$7.15)
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	3-4 days	5-7 DAYS ARO
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	Yes	Yes
86	If yes, how much?	There will not be a restocking fee if the product is returned within 30 days of the EMP invoice date. Any products returned more than 30 days from EMP invoice date are subject to a 15% restocking fee.	ONLY ON ITEMS RETURNED AFTER 60 DAYS (25%)
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	NR	NO MINIMUM ORDER. FREE SHIPPING ON ORDERS OVER \$50.00
88	Can you deliver to all locations district wide?	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:	NR	NR
90	Hourly Labor Charge - Straight Time	other (list description)	NR
91	If other, list description	N/A	NR
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays	other (list description)	NR
93	If other, list description	N/A	NR
94	Hourly Labor Charge - Extra Man - Straight Time	other (list description)	NR
95	If other, list description	N/A	NR
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays	other (list description)	NR
97	If other, list description	N/A	NR
98	Materials are charged: (select one)	Other, please explain	NR
99	Please state amount of charge for the selection from the previous question.	NR	NR
100	If other, please explain.	N/A	NR

PHARR - SAN JUAN - ALAMO I.S.D.
ATHLETIC TRAINING AND NURSES' EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-003
CATALOG BID OPENING: MAY 13, 2019 @ 3:30 P.M.

Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
ALERT SERVICES INC	Dalton Peck	daltonp@alertservices.com	
AllPlayers Network Inc. (Rank One Sport)	Brian Mann	accounting@allplayers.com	We provide web based athlete management software.
BELLA VISTA EYECARE, PLLC	Marina Villalobos	bveycare@gmail.com	
Bio Corpration (Bio Company Inc)	Brianna DiMartino	info@biologyproducts.com	5% off current catalog, free ups ground shipping on orders over \$250.00 excludes pail packing and live material.
BSN Sports, LLC (Varsity Brands Holding Co., Inc.)	chris bloomfield	bsnbid@bsnsports.com	C # 1000091 Bid Log # 19-55041 N-30 FOR-Destination bid 18lbrb
Flaghouse Inc	hank dowiak	hank.dowiak@flaghouse.com	15% discount plus freight
Flux Media LLC	Carlos Bernaldez	fluxmedia@hotmail.com	
Gopher Sport,	Trent Spatenka	bids@gophersport.com	
Henry Schein Inc.	Joanne Viggiano	biddept@henryschein.com	Thank you for this opportunity and your interest in Henry Schein. We value your business
Image Maker 4U, Inc.	Cecelia Colleen Rehm	imaker@imagemaker4u.com	
Lynn Medical	JEREMY SMITH	JSMITH@LYNNMED.COM	
maxi aids	Anthony Bernardini	BIDS@MAXIAIDS.COM	
Medco Supply Company (Performance Health)	Stephen Weiss	medcosalessupport@medcosupply.com	**Shipping/Installation Charges Apply At The Time Of Order** Depends on the items that we win from this bid.
MFAC, LLC	Steven Strawderman	mfathletic@mfathletic.com	
Nasco Education LLC (Nasco)	Michelle Au	quotes@enasco.com	When placing your order, please reference quote #38599. Nasco does not provide installation, assembly or removal of debris. TERMS: Net 30 Days w/Approved Credit Delivery Apr. 3-5 Days ARO Free Ground Shipping
Oates Specialties LLC	Drayton Pittmon	drdre@oatesspecialties.com	OATES SPECIALTIES MANUFACTURES AND SELLS SELECT ATHLETIC CONDITIONING/FITNESS EQUIPMENT AND ACCESSORIES FOR THE ELITE ATHLETE UNDER ITS PROPRIETARY 'TAP' and 'KHAOS' PRODUCT LINE.
Pocket Nurse (Pocket Nurse Enterprises, Inc.)	Terry Kitchen	tkitchen@pocketnurse.com	Please reference bid 19-20-003 on all correspondence related to this bid. Pocket Nurse would like to offer 15% discount from the price seen at www.pocketnurse.com. A \$100 minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx® Ground Shipping. * Third-party freight (LTL) deliveries will be calculated at time of order based upon quantity, weight and distance as these are generated and invoiced by the manufacturer and beyond Pocket Nurse control. * Please be aware, all orders must have a merchandise minimum order size of \$50 before
PROMAXIMA MFG	LILY GONZALEZ	lily@promaxima.com	
School Health Corporation	John Anfenso	bids@schoolhealth.com	
School Kids Healthcare (Emergency Medical Products, Inc)	Christopher Fyffe	submitbids@buyemp.com	
SCHOOL NURSE SUPPLY, INC.	JEFF GIESEL	jgiesel@schoolnursesupply.com	