

MEMORANDUM

TO: All Campuses and Departments

FROM: Emily Garza, Director of Purchasing

SUBJECT: ACHIEVEMENT, APTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 19-20-001

The Board of Education on August 26, 2019 awarded Achievement, Aptitude and Assessment Testing, Equipment, Services and Supplies Catalog Bid for the 2019-2020 school year. The bid was awarded to the following vendors:

A+ Enterprises

Educational IDEAS, Inc. (d.b.a. Ballard & Tighe, Publishers)

Barnes & Noble Booksellers, Inc. (Corporate Office)

- Northcross
- Palms Crossing
- STC

Kamico Instructional Media, Inc.

Lamac

Peoples Education Inc. (d.b.a. Mastery Education)

Mentoring Minds, L.P.

Picture Perfect Photo Studio and Design

Rally! Education

Scantron Corporation

School Life, a div. of Imagestuff

School Specialty, Inc.

Vision Associates

The following criteria may be used when purchasing from the awarded vendors mentioned above:

- All school campuses will receive a company catalog.
- All achievement, aptitude and assessment testing, equipment, services and supplies purchases are to be made solely from the awarded vendors mentioned above.

Please review tabulation for contact name, address, telephone numbers and discount (%) offered.

If you have any questions on the approved vendors listed above, please feel free to contact me at (956) 354-2000.

Sincerely,

Emily Garza

Director of Purchasing

START COLLEGE NOW! COMPLETE EARLY! GO FAR!

601 E. Kelly St., Pharr, TX 78577 P: (956) 354-2000 F: (956) 354-3019 www.psjaisd.us

It is the policy of Pharr-San Juan-Alamo ISD not to discriminate on the basis of sex, disability, race, color, religion, national origin or age.

PHARR - SAN JUAN - ALAMO I.S.D.
ACHIEVEMENT, APPTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICE AND SUPPLIES CATALOG BID # 19-20-001
CATALOG BID OPENING: MAY 28, 2019 @ 2:30 P.M.

Event Number	19-20-001 Addendum 1	Organization	PSJA ISD Ebids
Event Title	Achievement, Aptitude and Assessment Testing, Equipment, Service and S	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	Catalog Bid	Email	emily.garza@psjaisd.us
Issue Date	5/10/2019 05:12:11 PM (CT)	Phone	
Close Date	5/28/2019 02:30:00 PM (CT)	Fax	

Responding Supplier	City	State	Response Submitted	Lines Responded	Response Total
A+ Enterprises	Weslaco	TX	5/22/2019 02:44:06 PM (CT)	0	\$0.00
Ballard & Tighe, Publishers (Edu Brea		CA	5/17/2019 02:23:21 PM (CT)	0	\$0.00
Barnes & Noble Booksellers, Inc	New York	NY	5/28/2019 01:17:41 PM (CT)	0	\$0.00
Cindy Sandoval	Pharr	TX	5/28/2019 08:41:18 AM (CT)	0	\$0.00
KAMICO Instructional Media (K Salado		TX	5/21/2019 11:59:05 AM (CT)	9	\$30.95
Lamac (Trey Gonzalez)	MCALLEN	TX	5/23/2019 12:48:08 PM (CT)	0	\$0.00
Mastery Education (Peoples Ed	Saddle Brook	NJ	5/15/2019 05:02:14 PM (CT)	1	\$12.95
Mentoring Minds, L.P.	Tyler	TX	5/21/2019 03:53:42 PM (CT)	8	\$0.00
RALLY! Education	Glen Head	NY	5/17/2019 01:43:25 PM (CT)	9	\$0.00
Scantron Corporation	Eagan	MN	5/28/2019 11:38:15 AM (CT)	1	\$0.00
School Life, a dvi. imagestuff	Spring	TX	5/22/2019 12:25:34 PM (CT)	0	\$0.00
School Specialty, Inc.	Greenville	WI	5/22/2019 01:38:50 PM (CT)	0	\$0.00
Vision Associates (Kristen Knoll	Wonder Lake	IL	5/15/2019 12:44:30 PM (CT)	0	\$0.00

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Line #	Description	Mfgr	Mfgno	QTY	UOM	A+ Enterprises		Ballard & Tighe, Publishers (Educational IDEAS, Inc.)		Barnes & Noble Booksellers, Inc.		Cindy Sandoval		KAMICO Instructional Media (KAMICO Instructional Media,	
						Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$30.95
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	TEKS Mastery Series Math, Item # 2000730.			1	EA										
1 ALT1	Understanding the TEKS Math Process Standards (pg. 29 in our catalog submitted with this Bid)	RALLY! Education	978-1-5166-9738-0	1	EA										
1 ALT1	STAAR CONNECTION Developmental Series Grade 5 Math - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE5MT	1	EA									\$49.95	
2	STARR Connection Diagnostic Series - Grade 5, Item # STD15RS.			1	EA									\$11.00	\$11.00
2 ALT1	STAAR Reading Rehearsal (pg. 34 in our catalog)	RALLY! Education	978-1-5166-2229-0	1	EA										
2 ALT2	STAAR Math Rehearsal (pg. 35 in our catalog) Supplier Notes:	RALLY! Education	978-1-5166-2259-7	1	EA										KAMICO Instructional Media, Inc. is the sole source of this product.
3	Science CVP - Grade 5, Item # FFRCVP3-5.			1	EA										
3 ALT1	Understanding Science Words (pg. 18 in our catalog)	RALLY! Education	978-1-4204-9818-9 (Level E)	1	EA										
3 ALT1	STAAR CONNECTION Developmental Series Grade 5 Science - Student Edition	KAMICO Instructional Media, Inc.	STDE5SV2S	1	EA									\$12.00	
4	Mastery Bright Reading - Grade 3, Item # FFSBR3.			1	EA										
4 ALT1	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8246-1	1	EA										
4 ALT1	STAAR CONNECTION Developmental Series Grade 3 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE3RS	1	EA									\$19.95	
5	Think Up! ELAR Grade 4, Item # 1000740.			1	EA										
5 ALT2	Understanding Persuasive Text (pg. 17 in our catalog)	RALLY! Education	978-1-4204-7559-3	1	EA										
5 ALT1	Making Connections (pg. 18 in our catalog)	RALLY! Education	978-1-4204-8439-7	1	EA										
5 ALT2	STAAR CONNECTION Developmental Series Grade 4 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE4RS	1	EA									\$19.95	
5 ALT4	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA									\$19.95	
5 ALT1	STAAR CONNECTION Developmental Series Grade 4 Reading - Teacher Edition	KAMICO Instructional Media, Inc.	STDE4RT	1	EA									\$59.95	
5 ALT3	STAAR CONNECTION Developmental Series Grade 4 Writing - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE4WT	1	EA									\$59.95	

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						Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$30.95
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
6	Writing Editing & Revision - Grade 4, Item # FFSRWE4B.			1	EA										
6 ALT1	Revising and Editing (pg. 19 in our catalog)	RALLY! Education	978-1-5166-2213-9	1	EA										
6 ALT1	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA									\$19.95	
7	Total Motivation - Grade 5, Level 5.			1	EA										
7 ALT1	STAAR CONNECTION Developmental Series Grade 5 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE5RS	1	EA									\$19.95	
7 ALT1	Complex Reading in Context - Reading Skill-by-Skill Instructional Module (pg. 4 in our catalog) -- Complete kit is 10 copies of 7 books	RALLY! Education	978-1-5166-2077-7	1	EA										
8	STAAR Connection Development Series - Grade 4 Writing, Item # STDE4WS.			1	EA									\$19.95	\$19.95
8 ALT1	Evidence-Based Reading & Writing Instructional Module (Building Reading Comprehension & Texas STAAR Reading) -- pg. 12 in catalog	RALLY! Education	978-1-5166-1591-9	1	EA										
	Supplier Notes:														KAMICO Instructional Media, Inc. is the sole source of this product.KAMICO offers a discount based on quantity: 51-100 - \$17.95-101+ - \$15.95
9	Measuring Up to the TEKS - Grade 2.			1	EA										
9 ALT1	Reading for the TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8207-2	1	EA										
9 ALT2	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8242-3	1	EA										
9 ALT1	STAAR CONNECTION Developmental Series Grade 2 Math - Student Edition	KAMICO Instructional Media, Inc.	STDE2MS	1	EA									\$19.95	
9 ALT2	STAAR CONNECTION Developmental Series Grade 2 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE2RS	1	EA									\$19.95	
	Supplier Notes:														
10	Scantron Forms			1	EA										No Bid
	Supplier Notes:														

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Line #	Description	Mfgr	Mfgno	QTY	UOM	Lamac (Trey Gonzalez)		Mastery Education (Peoples Education Inc.)		Mentoring Minds, L.P.		RALLY! Education	
						Total Price	\$0.00	Total Price	\$12.95	Total Price	\$0.00	Total Price	\$0.00
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	TEKS Mastery Series Math, Item # 2000730.			1	EA	No Bid		No Bid		\$0.00	\$0.00	\$0.00	\$0.00
1 ALT1	Understanding the TEKS Math Process Standards (pg. 29 in our catalog submitted with this Bid)	RALLY! Education	978-1-5166-9738-0	1	EA							\$9.08	
1 ALT1	STAAR CONNECTION Developmental Series Grade 5 Math - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE5MT	1	EA					TEKS Mastery Series for Math, ELAR, Science. Grade Levels 1 to 8. Purchase 1 to 10: \$24.95; purchase 11 to 20: \$23.95; purchase 21 to 30: \$22.95; purchase 31+: \$19.95.			
2	STARR Connection Diagnostic Series - Grade 5, Item # STD15RS.			1	EA	No Bid		No Bid		No Bid			
2 ALT1	STAAR Reading Rehearsal (pg. 34 in our catalog)	RALLY! Education	978-1-5166-2229-0	1	EA							\$11.96	
2 ALT2	STAAR Math Rehearsal (pg. 35 in our catalog) Supplier Notes:	RALLY! Education	978-1-5166-2259-7	1	EA							\$11.96	
3	Science CVP - Grade 5, Item # FFCV3-5.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
3 ALT1	Understanding Science Words (pg. 18 in our catalog)	RALLY! Education	978-1-4204-9818-9 (Level E)	1	EA							\$8.56	
3 ALT1	STAAR CONNECTION Developmental Series Grade 5 Science - Student Edition	KAMICO Instructional Media, Inc.	STDE5SV2S	1	EA								
4	Mastery Bright Reading - Grade 3, Item # FFSBR3.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
4 ALT1	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8246-1	1	EA							\$19.56	
4 ALT1	STAAR CONNECTION Developmental Series Grade 3 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE3RS	1	EA								
5	Think Up! ELAR Grade 4, Item # 1000740.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
5 ALT2	Understanding Persuasive Text (pg. 17 in our catalog)	RALLY! Education	978-1-4204-7559-3	1	EA							\$7.96	
5 ALT1	Making Connections (pg. 18 in our catalog)	RALLY! Education	978-1-4204-8439-7	1	EA							\$15.08	
5 ALT2	STAAR CONNECTION Developmental Series Grade 4 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE4RS	1	EA								
5 ALT4	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA								
5 ALT1	STAAR CONNECTION Developmental Series Grade 4 Reading - Teacher Edition	KAMICO Instructional Media, Inc.	STDE4RT	1	EA								
5 ALT3	STAAR CONNECTION Developmental Series Grade 4 Writing - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE4WT	1	EA					ThinkUp! ELAR, Level 4; also available in Spanish. Print and/or Online: Purchase 75 to 149: \$13.95; purchase 150 to 500: \$12.95. Purchase Print/Online Bundle: Purchase 75 to 149: \$17.95; purchase 150 to 500: \$16.65. Teacher Edition: \$29.95			

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						Total Price Unit	\$0.00 Extended	Total Price Unit	\$12.95 Extended	Total Price Unit	\$0.00 Extended	Total Price Unit	\$0.00 Extended
6	Writing Editing & Revision - Grade 4, Item # FFSRWE4B.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
6 ALT1	Revising and Editing (pg. 19 in our catalog)	RALLY! Education	978-1-5166-2213-9	1	EA							\$11.56	
6 ALT1	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA								
7	Total Motivation - Grade 5, Level 5.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
7 ALT1	STAAR CONNECTION Developmental Series Grade 5 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE5RS	1	EA								
7 ALT1	Complex Reading in Context - Reading Skill-by-Skill Instructional Module (pg. 4 in our catalog) -- Complete kit is 10 copies of 7 books	RALLY! Education	978-1-5166-2077-7	1	EA							\$62.90	
8	STAAR Connection Development Series - Grade 4 Writing, Item # STDE4WS.			1	EA	No Bid		No Bid		\$0.00	\$0.00		
8 ALT1	Evidence-Based Reading & Writing Instructional Module (Building Reading Comprehension & Texas STAAR Reading) -- pg. 12 in catalog	RALLY! Education	978-1-5166-1591-9	1	EA							\$23.60	
Supplier Notes:													
9	Measuring Up to the TEKS - Grade 2.			1	EA	No Bid		\$12.95	\$12.95	\$0.00	\$0.00		
9 ALT1	Reading for the TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8207-2	1	EA							\$19.56	
9 ALT2	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8242-3	1	EA							\$19.56	
9 ALT1	STAAR CONNECTION Developmental Series Grade 2 Math - Student Edition	KAMICO Instructional Media, Inc.	STDE2MS	1	EA								
9 ALT2	STAAR CONNECTION Developmental Series Grade 2 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE2RS	1	EA								
Supplier Notes:													
10	Scantron Forms			1	EA	No Bid		No Bid		No Bid		No Bid	
Supplier Notes:													

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						Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00
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1 ALT1	STAAR CONNECTION Developmental Series Grade 5 Math - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE5MT	1	EA								
2	STARR Connection Diagnostic Series - Grade 5, Item # STD15RS.			1	EA	No Bid		No Bid		No Bid			
2 ALT1	STAAR Reading Rehearsal (pg. 34 in our catalog)	RALLY! Education	978-1-5166-2229-0	1	EA								
2 ALT2	STAAR Math Rehearsal (pg. 35 in our catalog) Supplier Notes:	RALLY! Education	978-1-5166-2259-7	1	EA								
3	Science CVP - Grade 5, Item # FFRCVP3-5.			1	EA	No Bid		No Bid		No Bid			
3 ALT1	Understanding Science Words (pg. 18 in our catalog)	RALLY! Education	978-1-4204-9818-9 (Level E)	1	EA								
3 ALT1	STAAR CONNECTION Developmental Series Grade 5 Science - Student Edition	KAMICO Instructional Media, Inc.	STDE5SV2S	1	EA								
4	Mastery Bright Reading - Grade 3, Item # FFSBR3.			1	EA	No Bid		No Bid		No Bid			
4 ALT1	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8246-1	1	EA								
4 ALT1	STAAR CONNECTION Developmental Series Grade 3 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE3RS	1	EA								
5	Think Up! ELAR Grade 4, Item # 1000740.			1	EA	No Bid		No Bid		No Bid			
5 ALT2	Understanding Persuasive Text (pg. 17 in our catalog)	RALLY! Education	978-1-4204-7559-3	1	EA								
5 ALT1	Making Connections (pg. 18 in our catalog)	RALLY! Education	978-1-4204-8439-7	1	EA								
5 ALT2	STAAR CONNECTION Developmental Series Grade 4 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE4RS	1	EA								
5 ALT4	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA								
5 ALT1	STAAR CONNECTION Developmental Series Grade 4 Reading - Teacher Edition	KAMICO Instructional Media, Inc.	STDE4RT	1	EA								
5 ALT3	STAAR CONNECTION Developmental Series Grade 4 Writing - Teacher Edition Supplier Notes:	KAMICO Instructional Media, Inc.	STDE4WT	1	EA								

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						Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00	Total Price	\$0.00
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
6	Writing Editing & Revision - Grade 4, Item # FFSRWE4B.			1	EA	No Bid		No Bid		No Bid			
6 ALT1	Revising and Editing (pg. 19 in our catalog)	RALLY! Education	978-1-5166-2213-9	1	EA								
6 ALT1	STAAR CONNECTION Developmental Series Grade 4 Writing - Student Edition	KAMICO Instructional Media, Inc.	STDE4WS	1	EA								
7	Total Motivation - Grade 5, Level 5.			1	EA	No Bid		No Bid		No Bid			
7 ALT1	STAAR CONNECTION Developmental Series Grade 5 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE5RS	1	EA								
7 ALT1	Complex Reading in Context - Reading Skill-by-Skill Instructional Module (pg. 4 in our catalog) -- Complete kit is 10 copies of 7 books	RALLY! Education	978-1-5166-2077-7	1	EA								
8	STAAR Connection Development Series - Grade 4 Writing, Item # STDE4WS.			1	EA	No Bid		No Bid		No Bid			
8 ALT1	Evidence-Based Reading & Writing Instructional Module (Building Reading Comprehension & Texas STAAR Reading) -- pg. 12 in catalog	RALLY! Education	978-1-5166-1591-9	1	EA								
	Supplier Notes:												
9	Measuring Up to the TEKS - Grade 2.			1	EA	No Bid		No Bid		No Bid			
9 ALT1	Reading for the TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8207-2	1	EA								
9 ALT2	Mastering the Reading TEKS (pg. 9 in our catalog)	RALLY! Education	978-1-4204-8242-3	1	EA								
9 ALT1	STAAR CONNECTION Developmental Series Grade 2 Math - Student Edition	KAMICO Instructional Media, Inc.	STDE2MS	1	EA								
9 ALT2	STAAR CONNECTION Developmental Series Grade 2 Reading - Student Edition	KAMICO Instructional Media, Inc.	STDE2RS	1	EA								
	Supplier Notes:												
10	Scantron Forms			1	EA	\$0.00	\$0.00	No Bid		No Bid			
	Supplier Notes:					Please utilize www.scantronstore.com for							

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Att #	Attribute Name	A+ Enterprises	Ballard & Tighe, Publishers (Educational IDEAS, Inc.)	Barnes & Noble Booksellers, Inc.	Cindy Sandoval	KAMICO Instructional Media (KAMICO Instructional Media, Inc.)
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:					
59	Off Shelf Price	NR	0%	0.01%	10%	0%
60	Off Catalog Price (MFG. Suggested List Price)	NR	0%	0.01%	10%	0%
61	Cost Plus	NR	0%	0%	0%	0%
62	Unit / Quantity / Volume Discount	NR		Yes	Yes	Yes
63	Shelf Price / Store	NR	No	No	Yes	Yes
64	Does discount off shelfprice apply to all items in store? If Other, please state:			Please see our discount policy and table listed in the response attachments		
65	Catalog Price Does catalog price apply to all items catalog?	N/A	Other	No	Yes	Other
66	If Other, please state:	N/A	Please see catalog for selected discounts			Certain items have discounts based on quantity.
67	Cost Plus Does cost plus pricing apply to all items?	Yes	No	Yes	No	No
68	If Other, please state:					
69	What month and year is your current catalog published? (if applicable)	N/A	7/1/2019		6/1/2019	1/1/2019
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	No	No	Yes	Yes
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	N/A	No	No	Yes	Yes
72	Sales Representative information.					
73	Representative Name Please provide Name of Representative.	Nora Resendez	Fonda Quinn	Please see the contact information listed in response attachments - there are 2 stores servicing PSJA	Cynthia E. Sandoval	Kathy Michael
74	Representative Location Please provide the location (city and state) of representative.	1901 Citrus Drive, Weslaco, TX	Texas	McAllen, TX	6101 S. Galaxy Dr. Pharr Tx.	Salado, TX
75	Representative Telephone Number	956-793-5580	(714) 990-4332	Karina Flores / Shelby Rivera	(956) 668-1734	(254) 947-7283
76	Representative Cellular Number	956-793-5580		956-631-0968 / 956-683-7775	(956) 668-1734	(512) 751-0552
77	Representative Fax Number	NA	(714) 255-9828	956-631-0438 / 956-633-7710		(254) 947-7284
78	Representative Email Address	nresendez@rgv.rr.com	fquinn@ballard-tighe.com	crm2311@bn.com (Karina Flores) crm2119@bn.com (Shelby Rivera) crm2311@bn.com	sandovalcynthia705@gmail.com	kmichael@kamico.com
79	What is the e-mail address for all Purchase Orders to be sent to?	nresendez@rgv.rr.com	info@ballard-tighe.com		sandovalcynthia705@gmail.com	orders@kamico.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	No	No	No	No
81	Does your company charge packing and handling?	NA	Yes	No	No	No

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Att #	Attribute Name	A+ Enterprises	Ballard & Tighe, Publishers (Educational IDEAS, Inc.)	Barnes & Noble Booksellers, Inc.	Cindy Sandoval	KAMICO Instructional Media (KAMICO Instructional Media, Inc.)
82	If yes, how much? and explain.	NR	Please add 7.5% to total order for shipping & handling	NR	NR	NR
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	3-5 days	5-7 buisness days	5-7 business days ARO	2-3 weeks	NR
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	NA	No	No	No	No
86	If yes, how much?					
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	NA	N/A	NA	NR	None
88	Can you deliver to all locations district wide?	Yes	Yes	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:					
90	Hourly Labor Charge - Straight Time	Per Hour			other (list description)	
91	If other, list description	NR	N/A	NR	NA No charge when we go shoot pictures	NR
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays				other (list description)	
93	If other, list description	NR	N/A	NR	NA No charge when we go shoot pictures	NR
94	Hourly Labor Charge - Extra Man - Straight Time				other (list description)	
95	If other, list description	NR	N/A	NR	NA No charge when we go shoot pictures	NR
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays				other (list description)	
97	If other, list description	NR	N/A	NR	NA No charge when we go shoot pictures	NR
98	Materials are charged: (select one)				Other, please explain	
99	Please state amount of charge for the selection from the previous question.	NR	N/A	NR	0	NR
100	If other, please explain.	NR	N/A	NR	NA No charge for the shoots	NR

PHARR - SAN JUAN - ALAMO I.S.D.
ACHIEVEMENT, APPTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICE AND SUPPLIES CATALOG BID # 19-20-001
CATALOG BID OPENING: MAY 28, 2019 @ 2:30 P.M.

Att #	Attribute Name	Lamac (Trey Gonzalez)	Mastery Education (Peoples Education Inc.)	Mentoring Minds, L.P.	RALLY! Education	Scantron Corporation
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:					
59	Off Shelf Price	10%	0%	NR	0%	0%
60	Off Catalog Price (MFG. Suggested List Price)	10%	0%	0%	0%	0%
61	Cost Plus	0%	0%		0%	0%
62	Unit / Quantity / Volume Discount	Yes	No	Yes	No	No
63	Shelf Price / Store	Yes	No	No	Yes	No
64	Does discount off shelfprice apply to all items in store? If Other, please state:		n/a	We do not have stores	NR	Offered Discount applies to Standard Forms utilized for Loan Program commitment. Refer to Product Details in Attached Response.
65	Catalog Price Does catalog price apply to all items catalog?	Yes	Yes	Yes	Yes	No
66	If Other, please state:		n/a	N/A		Offered Discount applies to Standard Forms utilized for Loan Program commitment. Refer to Product Details in Attached Response.
67	Cost Plus Does cost plus pricing apply to all items?	Yes	No	No	Yes	No
68	If Other, please state:		June 1 2019- June 1 2020	N/A	NR	Offered Discount applies to Standard Forms utilized for Loan Program commitment. Refer to Product Details in Attached Response.
69	What month and year is your current catalog published? (if applicable)	5/22/2019	6/1/2019	2/11/2019	8/1/2018	NR
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes	Yes	No	Yes	No
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	Yes	Yes	Yes	Yes	No
72	Sales Representative information.					
73	Representative Name Please provide Name of Representative.	Trey Gonzalez	Victor Hugo Valenzuela	Matt Reveley	Yvonne Young	Mary Upson and Liz Stein
74	Representative Location Please provide the location (city and state) of representative.	Mcallen TX	Edinburg, TX	San Antonio, TX	San Antonio, TX	Eagan, MN
75	Representative Telephone Number	(956) 682-0552	(956) 309-7108	(855) 855-3892	(888) 997-2559	(800) 722-6876
76	Representative Cellular Number	(956) 778-7188	(956) 309-7108	(210) 313-1297		
77	Representative Fax Number	(956) 682-6271	(201) 712-0045	(800) 838-8186	(516) 671-7900	(800) 776-6644
78	Representative Email Address	lamacmcallen@gmail.com	Vic.Hugo.Valenzuela@GMail.com	matt@mentoringminds.com	Yvonne@rallyeducation.com	customer.service@scantron.com
79	What is the e-mail address for all Purchase Orders to be sent to?	lamacmcallen@gmail.com	bdexter@masteryeducation.com	orders@mentoringminds.com	orders@rallyeducation.com	customer.service@scantron.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	Yes	Yes	Yes	No	No
81	Does your company charge packing and handling?	No	No	No	NR	Yes

PHARR - SAN JUAN - ALAMO I.S.D.
ACHIEVEMENT, APPTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICE AND SUPPLIES CATALOG BID # 19-20-001
CATALOG BID OPENING: MAY 28, 2019 @ 2:30 P.M.

Att #	Attribute Name	Lamac (Trey Gonzalez)	Mastery Education (Peoples Education Inc.)	Mentoring Minds, L.P.	RALLY! Education	Scantron Corporation
82	If yes, how much? and explain.	NR	no packing and handling, only shipping is addition for print product. As of June 1: 12% of order = shipping charge. If drop ships apply, add additional 4%.	N/A	N/A	For Standard Forms shipping is based on item and quantity purchased, weight of product and ship destination. Please call for freight quote for forms and scanners.
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	5 to 7 days	For digital product: 7-72; 7-14 business days for print product.	7 to 10 business days	7-10 business days	Standard Stock forms – delivery within 5-10 business days. For all other products – please call for details.
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	No	No	No	No	Yes
86	If yes, how much?		n/a	N/A	N/A	see see Scantron's terms and
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	10.00	25 Student Edition of the same content and grade level.	Some materials require a minimum quantity.	N/A	Scantron ships FOB Origin with freight prepay and added to invoice.
88	Can you deliver to all locations district wide?		Yes	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:					
90	Hourly Labor Charge - Straight Time					Per Hour
91	If other, list description	NR	NR	N/A	NR	
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays					Per Hour
93	If other, list description	NR	NR	N/A	NR	
94	Hourly Labor Charge - Extra Man - Straight Time					Per Hour
95	If other, list description	NR	NR	N/A	NR	
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays					Per Hour
97	If other, list description	NR	NR	N/A	NR	
98	Materials are charged: (select one)					Other, please explain
99	Please state amount of charge for the selection from the previous question.	NR	NR	N/A	NR	Please refer to www.scantronstore.com . If questions, or clarification needed, please contact Mary Upson at (800) 722-6876 ext. 6249.
100	If other, please explain.	NR		N/A		

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CATALOG BID OPENING: MAY 28, 2019 @ 2:30 P.M.

Att #	Attribute Name	School Life, a dvi. imagestuff	School Specialty, Inc.	Vision Associates (Kristen Knoll DBA Vision Associates)
58	Discount off price to the Pharr-San Juan-Alamo Independent School District shall be:			
59	Off Shelf Price	0%	NR	0%
60	Off Catalog Price (MFG. Suggested List Price)	0%	NR	-22%
61	Cost Plus	0%	NR	0%
62	Unit / Quantity / Volume Discount	No	NR	Yes
63	Shelf Price / Store	Other	NR	No
64	Does discount off shelfprice apply to all items in store? If Other, please state:	No discount	Discount off List Price at time of the order: Main 081 unit: 35% off Supplies, 14% off Furniture/Equipment/Audio-Visual ; 0% off products under Educator's Publishing Service unit; refer to cover letters for exceptions	
65	Catalog Price Does catalog price apply to all items catalog?	Yes	Other	Yes
66	If Other, please state:		There are some product exceptions. Please, refer to our cover letters for details.	
67	Cost Plus Does cost plus pricing apply to all items?	NR	NR	No
68	If Other, please state:	NR	NR	
69	What month and year is your current catalog published? (if applicable)	8/22/2018	NR	NR
70	Are your shelf prices guaranteed from September 1, 2019 through August 31, 2020?	Yes		Yes
71	Are your catalogs guaranteed through August 31, 2020, with discounts to be taken from your printed (2019) catalog price?	Yes	No	Yes
72	Sales Representative information.			
73	Representative Name Please provide Name of Representative.	Juli DellaLibera	Ben Plata	Kristen Knoll
74	Representative Location Please provide the location (city and state) of representative.	17021 Seven Pines Dr, Spring, TX 77379	McAllen, TX	Wonder Lake, IL
75	Representative Telephone Number	(877) 773-7705	(956) 368-3986	(815) 669-0261
76	Representative Cellular Number		(956) 342-8903	(815) 669-0261
77	Representative Fax Number	(877) 563-3616	(888) 388-6344	(815) 363-7919
78	Representative Email Address	juli@schoolife.com	ben.plata@schoolspecialty.com	kristen@visionkits.com
79	What is the e-mail address for all Purchase Orders to be sent to?	purchaseorders@schoolife.com	orders@schoolspecialty.com	kristen@visionkits.com
80	Is there a minimum dollar / quantity / volume purchase amount required for delivery?	No	No	No
81	Does your company charge packing and handling?	No	No	Yes

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ACHIEVEMENT, APPTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICE AND SUPPLIES CATALOG BID # 19-20-001
CATALOG BID OPENING: MAY 28, 2019 @ 2:30 P.M.

Att #	Attribute Name	School Life, a divi. imagestuff	School Specialty, Inc.	Vision Associates (Kristen Knoll DBA Vision Associates)
82	If yes, how much? and explain.	We do charge shipping.	NR	10 percent shipping and handling
83	Partial deliveries of purchase orders are not accepted by Pharr-San Juan-Alamo I.S.D. only complete orders are accepted. Can you comply with this?	Yes	Yes	Yes
84	What would be the delivery time once a purchase order is received? Please provide number of days.	2 days	7-10 days ARO for instock items; refer to Deviations and Clarifications document for exceptions.	3-7 days
85	Does your company charge a restocking fee on returned merchandise / warehouse stock?	No	Yes	No
86	If yes, how much?		on item; refer to http://www.sch	
87	Your bid must be F.O.B. Pharr, Texas 78577. The discount above is F.O.B. Pharr with a minimum delivered to one location. Please state minimum order if any.	NR	We are offering you free non-parcel S&H; Parcel orders larger than \$49 qualify for free standard S&H; refer to our cover letters for details and exceptions.	NR
88	Can you deliver to all locations district wide?	Yes	Yes	Yes
89	If providing service (labor) only or service (labor) and parts, Please fill out the following information:			
90	Hourly Labor Charge - Straight Time			
91	If other, list description	NR	NR	NR
92	Hourly Labor Charge - Overtime. including after 5:00 p.m., Weekends and Holidays			
93	If other, list description	NR	NR	NR
94	Hourly Labor Charge - Extra Man - Straight Time			
95	If other, list description	NR	NR	NR
96	Hourly Labor Charge - Extra Man - Overtime including after 5:00 p.m., Weekends and Holidays			
97	If other, list description	NR	NR	NR
98	Materials are charged: (select one)			
99	Please state amount of charge for the selection from the previous question.	NR	NR	NR
100	If other, please explain.			

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ACHIEVEMENT, APPTITUDE AND ASSESSMENT TESTING, EQUIPMENT, SERVICE AND SUPPLIES CATALOG BID # 19-20-001
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Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
Cindy Sandoval	CYNTHIA ELIZABETH SAN	sandovalcynthia705@gmail.com	
Vision Associates (Kristen Knoll)	Kristen M Knoll	kristen@visionkits.com	
Barnes & Noble Booksellers, Inc	Tracy Vidakovich	businessdevelopmentbids@bn.com	
A+ Enterprises	Nora Resendez	nresendez@rgv.rr.com	
Ballard & Tighe, Publishers (Ed.)	Nancie Lafferty	nlafferty@ballard-tighe.com	
Scantron Corporation	JoAnn Smith	alservices@scantron.com	
School Specialty, Inc.	Amy Fuss	bidnotices@schoolspecialty.com	
School Life, a dvi. imagestuff	Juli DellaLibera	juli@schoolife.com	
RALLY! Education	Fran Mure	Fran@rallyeducation.com	RALLY! Education 2018-2019 Catalog and website (www.rallyeducation.com) reflects all discounts and includes all shipping and handling costs.
Lamac (Trey Gonzalez)	TREY GONZALEZ	lamacmcallen@gmail.com	
Mentoring Minds, L.P.	Shad A. Madsen	bids@mentoringminds.com	<p>Mentoring Minds' instructional resources provide flexible instructional support to meet the needs of all students, including students with special needs. Print Student Editions; online view of Student Editions and Teacher Editions; Teacher Edition can be projected on a white board. Our materials provide TEKS-based math, reading, writing and science supplementary materials, Flip Charts, Rtl tools, Intervention and Instructional Strategies and Critical Thinking materials. Some student and teacher resources are available. Some materials are available in Spanish.</p> <p>Exceptions:</p> <ol style="list-style-type: none"> 1. Some bulk pricing discounts are available based on quantities purchased. Range is 0% up to 35%. 2. We honor F.O.B., and shipping charges are not included. They will be 10% of the total order amount and will be a separate line item on an invoice. 3. Some materials require a minimum quantity. See our website for more information: www.mentoringminds.com. 4. Bid is based on current catalog pricing. Catalogs are published annually; new product could be added, and/or prices could increase which would affect this bid.
Mastery Education (Peoples Ed)	Victoria Kiely	msakow@masteryeducation.com	2019-2020 TX Catalog will be posted at MasteryEducation.com on June 1. 2019-2020 TX Catalog digital -- is attached. Thank you.
KAMICO Instructional Media (K. Kathy Michael, President)	kmichael@kamico.com		<p>KAMICO offers free shipping on all orders. There is no minimum order requirement. KAMICO ships the day an order is received to ensure materials arrive 2-3 days ARO.</p> <p>KAMICO offers a 0-20% discount depending on item and quantity. KAMICO's everyday prices are competitive with other companies' discounted prices.</p>