





The following criteria may be used when purchasing from the awarded vendors mentioned above:

- x All school campuses will receive a company catalog.
  
- x All instructional materials and office equipment, services and supplies purchases are to be made solely from the awarded vendors mentioned above.

Please review tabulation for contact name, address, telephone numbers and discount (%) offered.

If you have any questions on the approved vendors listed above, please feel free to contact me at (956) 354r2000.

Sincerely,

**Emily Garza**

Director of Purchasing

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	49R Ventures	Abcdarian ABC, LLC	Abrams Learning Trends	ACCO Brand USA LLC	AccuCut, LLC	Achieve3000, Inc.	ACP Direct
Discount price to I.S.D. shall be:							
A. % off shelf price	0%	0%	0%			0%	0%
B. % off catalog price	0%	0%	0%	40%	-70%	0%	0%
C. % cost plus		0%				0%	NB
D. Unit/Quantity/Volume Discount	0%	N/A				0	0
What month & year is your current catalog published? (if applicable)	N/A	Apr-18	Jan-18	Jan-18	Oct-18	2017-2018	Apr-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	Yes	No	N/A	No	No	No
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	No	Yes	No	No	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	McAllen, TX Robert Ramirez  214-277-4237 N/A 956-686-1755 <a href="mailto:robertramirez92849@gmail.com">robertramirez92849@gmail.com</a>	Austin, TX Andrie Cantu  800-342-1165 800-342-1165 512-233-2689 <a href="mailto:info@alphabetletter.com">info@alphabetletter.com</a>	Austin, TX Kheanan Taylor  800-227-9120 x 2880 512-785-9822 800-737-3322 <a href="mailto:kheanant@abramslearningtrends.com">kheanant@abramslearningtrends.com</a>	Lake Zurich, IL Mark Swanson  847-796-4963 N/A 877-549-7881 <a href="mailto:mark.swanson@acco.com">mark.swanson@acco.com</a>	Omaha, NE Luz Carter  800-288-1669 N/A 800-369-1331 <a href="mailto:bidmanager@accucut.com">bidmanager@accucut.com</a>	Texas Veronica Fuentes  732-367-5505 915-433-3705 732-367-2313 <a href="mailto:veronica.fuentes@achieve3000.com">veronica.fuentes@achieve3000.com</a>	Dallas, TX Vanessa Morris  800-238-8009 N/A 800-238-3117 <a href="mailto:bids@acpdirect.com">bids@acpdirect.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:robertramirez92849@gmail.com">robertramirez92849@gmail.com</a>	<a href="mailto:info@alphabetletter.com">info@alphabetletter.com</a>	<a href="mailto:customerservice@abramslearningtrends.com">customerservice@abramslearningtrends.com</a>	<a href="mailto:gbc_orders@acco.com">gbc_orders@acco.com</a>	<a href="mailto:info@accucut.com">info@accucut.com</a>	<a href="mailto:orders@achieve3000.com">orders@achieve3000.com</a>	<a href="mailto:sales@acpdirect.com">sales@acpdirect.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	Yes  varies	Yes  10% with a minimum of \$8.00	Included  Rush deliveries & inside delivery are subject to additional charge.	Yes  varies	No	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	No	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	49R Ventures	Abcedarian ABC, LLC	Abrams Learning Trends	ACCO Brand USA LLC	AccuCut, LLC	Achieve3000, Inc.	ACP Direct
What would be the delivery time once a purchase order is received? Number of Days:	7 Business days	5 days	7-10 business days	5 business days	10-15 business days	TBD	2-5
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	Yes  20%	No	No	Yes  Varies
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$100	\$0	N/A	N/A	\$0	N/A	\$1
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	\$205 + one-time travel fee \$107 zone 1	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	\$103 30 minute increments	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	\$205 + one-time travel fee \$107 zone 1	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	\$103 30 minute increments	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	Other: Materials/Parts are charged retail price per call and/or due to operator induced errors. Equipment with extended maintenance agreement with ACCO Brands, Materials/part are included.	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A 2018 Texas Standard Pricing Catalog	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Aims Education Foundation	American Ceramic Supply Company	Amistad Wholesale Floral & Crafts	Apperson Inc.	Asel Art Supply, Inc.	Attainment Company, Inc.	Audio Visual Aids Corp.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 0% 0% 0	0% 0% 0% 0%	20%	0% 0% 0 call for pricing	20%   by quotation	0%	0%
What month & year is your current catalog published? (if applicable)	N/A	May-17	N/A	Jun-17	Jan-18	Jan-18	N/A
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	No	Yes	Yes	Yes	N/A	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	Yes	Yes	No	Yes	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Fresno, CA Angela Valley 559-255-4094 N/A 559-255-6396 <a href="mailto:avalley@aimsedu.org">avalley@aimsedu.org</a>	Fort Worth, TX Ginger Familetti 866-535-2651 NR 817-536-7120 <a href="mailto:sales@americanceramics.com">sales@americanceramics.com</a>	McAllen, TX Sylvia Cantu 956-687-3625 956-227-7274 956-682-3625 <a href="mailto:amistad1416@yahoo.com">amistad1416@yahoo.com</a>	Charlotte, NC Sarah Brown 800-827-9219 x 9275 N/A 800-321-8558 <a href="mailto:sarah.brown@apperson.com">sarah.brown@apperson.com</a>	Dallas, TX Thomas Cicherski 214-871-2425 N/A 214-871-0007 <a href="mailto:tcicherski@aselart.com">tcicherski@aselart.com</a>	Houston, TX Rene Zelt 800-327-4269 x 2291 N/a 800-942-3865 <a href="mailto:rzelt@attainmentcompany.com">rzelt@attainmentcompany.com</a>	Harlingen, TX Rudy Rubio 800-422-1282 N/A 800-854-8140 <a href="mailto:avacorp@audiovisualaids.com">avacorp@audiovisualaids.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:aimsed@aimsedu.org">aimsed@aimsedu.org</a>	<a href="mailto:sales@americanceramics.com">sales@americanceramics.com</a>	<a href="mailto:amistad1416@yahoo.com">amistad1416@yahoo.com</a>	<a href="mailto:clientservices@apperson.com">clientservices@apperson.com</a>	<a href="mailto:tcicherski@aselart.com">tcicherski@aselart.com</a>	<a href="mailto:info@attainmentcompany.com">info@attainmentcompany.com</a>	<a href="mailto:avacorp@audiovisualaids.com">avacorp@audiovisualaids.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	No	Yes	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	Yes  varies	No	Yes  call for quote	No	Yes  2%	No
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Aims Education Foundation	American Ceramic Supply Company	Amistad Wholesale Floral & Crafts	Apperson Inc.	Asel Art Supply, Inc.	Attainment Company, Inc.	Audio Visual Aids Corp.
What would be the delivery time once a purchase order is received? Number of Days:	3	7-10 business days	1	5-7 business days	14-21 ARO	5-7	7-21 days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes  20%	No	Yes  15%	Yes  20% of total	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$0	N/A	\$0	\$25	\$500	\$500	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Ballard & Tighe Publishers	Barnes & Noble Booksellers (Palms Crossing)	Barnes & Noble Booksellers (Northcross)	B.E. Publishing	Benchmark Education Company, LLC	Blick Art Materials LLC	Brilliant Education
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 0% 0% Pls see catalog for disc.	0-25% 0-25%	0-25% 0-25%	5% 5% N/A 5	0% 0% 0% 0	20%	10%
What month & year is your current catalog published? (if applicable)	Jul-17	N/A	N/A	Feb-18	2018	Jan-18	Aug-17
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	No	Yes	Yes	Yes	Yes	N/A	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	Yes	Yes	Yes	No	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Brea, CA Nancie Lafferty 814-990-4332 NR 714-255-9828 <a href="mailto:nlafferty@ballard-tighe.com">nlafferty@ballard-tighe.com</a>	McAllen, TX Katrina Flores 956-686-4231 N/A 956-631-0438 <a href="mailto:crm2311@bn.com">crm2311@bn.com</a>	McAllen, TX Shelby Rivera 956-683-7773 N/A 956-683-7710 <a href="mailto:crm2119@bn.com">crm2119@bn.com</a>	New Carey, TX LaFaith Washington 888-781-6921 x 325 N/A 401-781-7608 <a href="mailto:lafaith@bepublishing.com">lafaith@bepublishing.com</a>	Helotes, TX Terri Booker 210-699-3788 210-699-3788 20-699-3771 <a href="mailto:terribooker@me.com">terribooker@me.com</a>	Galesburg, IL Cynthia Howard 800-704-7744 NR 800-621-8293 <a href="mailto:regionwquates@dickblick.com">regionwquates@dickblick.com</a>	San Juan, TX Nancy Barocio 888-556-0363 956-313-2609 888-708-8793 <a href="mailto:winning.ssrw@gmail.com">winning.ssrw@gmail.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:info@ballard-tighe.com">info@ballard-tighe.com</a>	<a href="mailto:crm2311@bn.com">crm2311@bn.com</a>	<a href="mailto:crm2119@bn.com">crm2119@bn.com</a>	<a href="mailto:erin@bepublishing.com">erin@bepublishing.com</a>	<a href="mailto:neworders@benchmarkeducation.com">neworders@benchmarkeducation.com</a>	<a href="mailto:orders@dickblick.com">orders@dickblick.com</a>	<a href="mailto:winning.ssrw@gmail.com">winning.ssrw@gmail.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	Yes	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  8%	No	No	Yes  8.5 % of invoice	Yes  10%	Yes  varies	Yes  10% Shipping & Handling
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes



PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Ballard & Tighe Publishers	Barnes & Noble Booksellers (Palms Crossing)	Barnes & Noble Booksellers (Northcross)	B.E. Publishing	Benchmark Education Company, LLC	Blick Art Materials LLC	Brilliant Education
What would be the delivery time once a purchase order is received? Number of Days:	5-7 business days	7-10 bus. days	7-10 bus. days	10-14 days	30	7-10 bus. days	7-10 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	\$0	\$0	N/A	\$25	\$49	N/A
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	BSN Sports	Bulb, Inc.	Capstone	Capstone Classroom	Carlex, Inc.	Carolina Biological Supply Company	Cengage Learning, Inc (K-8)
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	10% w/ exceptions	0% 0% 0% call for quote	25% Library 0% Classroom	0% various programs are discounted 5-10%. Catalog and Website pricing reflect discount	0% 5% 0%	5%	0%
What month & year is your current catalog published? (if applicable)	Jan-18	N/A	Jan-17	Jan-18	Sep-18	Jan-19	Oct-17
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	Yes	No	Yes	Yes	N/A	No
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	Yes	Yes	No	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Dallas, TX Kevin Marquez 972-884-7300 N/A 800-365-7653 <a href="mailto:kmarquez@bsnsports.com">kmarquez@bsnsports.com</a>	Alamo, TX Aaron Sever 214-558-9909 214-558-9909 N/A <a href="mailto:aaron@bulbapp.com">aaron@bulbapp.com</a>	San Antonio, TX Greg Escue 800-676-2093 N/A N/A <a href="mailto:customerservice@escuebooks.com">customerservice@escuebooks.com</a>	San Antonio, TX Kevin Werling 512-296-5452 N/A N/A <a href="mailto:kevin@werlingnexus.com">kevin@werlingnexus.com</a>	Rochester Hill, MI Teresa Leming 800-526-3768 N/A 248-852-7142 <a href="mailto:teresa@carlexonline.com">teresa@carlexonline.com</a>	Burlington, NC Denise Allen 336-538-6211 NR 336-538-6330 <a href="mailto:denise.allen@carolina.com">denise.allen@carolina.com</a>	San Antonio, TX Miguel Gil 210-548-9972 N/A 513-229-1017 <a href="mailto:miguel.gil@cengage.com">miguel.gil@cengage.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:bsnbid@bsnsports.com">bsnbid@bsnsports.com</a>	<a href="mailto:accounting@bulbapp.com">accounting@bulbapp.com</a>	<a href="mailto:customerservice@capstonepub.com">customerservice@capstonepub.com</a>	<a href="mailto:customer.service@capstoneclassroom.com">customer.service@capstoneclassroom.com</a>	<a href="mailto:orders@carlexonline.com">orders@carlexonline.com</a>	<a href="mailto:customer_service@carolina.com">customer_service@carolina.com</a>	<a href="mailto:schoolcustomerservice@cengage.com">schoolcustomerservice@cengage.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	N/A	No	No	Yes	No	No
Does your company charge packing & handling? Yes _____ No _____ If yes, how much?	No	N/A	Yes  varies	Yes  varies	Yes  varies	Yes  Varies by weight/type of material and shipping	Yes  10% of invoice total
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	BSN Sports	Buffalo Business Products	Capstone	Capstone Classroom	Carlex, Inc.	Carolina Biological Supply Company	Cengage Learning, Inc (K-8)
What would be the delivery time once a purchase order is received? Number of Days:	2-14 days	7	7-10 days ARO	7-10 days ARO	3-4	7-10 days	7-10 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	Yes  up to 20%	N/A	No	No	No	No Exception - special order items	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$50	N/A	\$0	\$0	\$0	\$0	N/A
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Cengage Learning, Inc (9-12)	Center for the Collaborative Classroom	CEV Multimedia, Ltd.	Cielo Office Products	Coast to Coast Computer Products, Inc.	College Entrance Examination Board (The College Board)	Comprehend, a div. of Blue Learning
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0%	0%	0%	10-75%	15%	0%	15%
What month & year is your current catalog published? (if applicable)	Oct-17	Jan-18	2018	Jan-18	Apr-18	2018	Apr-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	No	Yes	Yes	Yes	Yes	No	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	No	Yes	Yes	Yes	No	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	San Antonio, TX Miriam Garza 956-225-8200 513-229-1017 <a href="mailto:miraim.garza@cengage.com">miraim.garza@cengage.com</a>	San Antonio, TX Dawn Castilleja 817-320-7928 817-320-7928 510-842-0348 <a href="mailto:dcastilleja@collaborativeclassroom.org">dcastilleja@collaborativeclassroom.org</a>	Lubbock, TX Cust Support 800-922-9965 N/A 800-243-6398 <a href="mailto:customersupport@cevmultimedia.com">customersupport@cevmultimedia.com</a>	McAllen, TX Joe A. Saldana 956-688-6001 956-483-4012 956-688-6012 <a href="mailto:cielo@cieloffice.com">cielo@cieloffice.com</a>	Simi Valley, CA Miranda Horowitz Karen Purcell 800-223-8890 ext 369 or 752 866-397-9274 <a href="mailto:mirandah@coastcoast.com">mirandah@coastcoast.com</a> <a href="mailto:kpurcell@coastcoast.com">kpurcell@coastcoast.com</a>	Austin, TX Linda Medina 512-721-1860 512-721-1860 N/A <a href="mailto:lmedina@collegeboard.org">lmedina@collegeboard.org</a>	Flower Mound, TX Melissa Robinson 469-251-7775 NR 469-665-8283 <a href="mailto:sales@comprehend.org">sales@comprehend.org</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:schoolcustomerservice@cengage.com">schoolcustomerservice@cengage.com</a>	<a href="mailto:clientsupport@collaborativeclassroom.org">clientsupport@collaborativeclassroom.org</a>	<a href="mailto:customersupport@cevmultimedia.com">customersupport@cevmultimedia.com</a>	<a href="mailto:dbarrera@cieloffice.com">dbarrera@cieloffice.com</a>	<a href="mailto:mirandah@coastcoast.com">mirandah@coastcoast.com</a>	<a href="mailto:lmedina@collegeboard.org">lmedina@collegeboard.org</a>	<a href="mailto:sales@comprehend.org">sales@comprehend.org</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  10% of invoice total	Yes  varies	N/A	No	No	Yes  10%	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Cengage Learning, Inc (9-12)	Center for the Collaborative Classroom	CEV Multimedia, Ltd.	Cielo Office Products	Coast to Coast Computer Products, Inc.	College Entrance Examination Board (The College Board)	Comprehend, a div. of Blue Learning
What would be the delivery time once a purchase order is received? Number of Days:	7-10 bus. days	3-5 bus. days	no longer than 10 days	1-3 days	1-2 days	30	10
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$_____ delivered to one location.	N/A	\$0	\$0	\$0	\$0	N/A	\$10,000
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Conn Education, Inc. (dba Classroom Library Co.)	Contract Paper Group	Copy Plus	DLB Books, Inc.	Doylene & Associates, Inc.	DynaStudy, Inc.	EAI Education
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	25%	0% 30% 0%	0-95% 0-95% 1-35%	0% 0-25% 0%	0-20% 0-20%	0% please call	15% w/exceptions
What month & year is your current catalog published? (if applicable)	Mar-18	N/A	Jan-18	N/A	2018-2019	Aug-17	Spring 2018
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	No	Yes	Yes	N/A	Yes	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	N/A
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	St. Lous, MO Benjamin R. conn 888-318-2665 NR 877-716-7272 <a href="mailto:ben@classroomlibrarycompany.com">ben@classroomlibrarycompany.com</a>	Uniontown, OH Nicole Masturzo 800-563-5739 NR 330-896-6886 <a href="mailto:nmasturzo@cpgbid.com">nmasturzo@cpgbid.com</a>	McAllen, TX Luis Servin 956-668-7587 NR 956-668-7590 <a href="mailto:luis.servin@copyplusonline.net">luis.servin@copyplusonline.net</a>	Katy, TX Daniel LeCrouier 281-987-0383 281-989-4482 281-987-8606 <a href="mailto:daniel@dlbbooks.com">daniel@dlbbooks.com</a>	Mission, TX Perri Huntley 855-525-6015 956-279-3545 855-843-8435 <a href="mailto:descue@earthlink.net">descue@earthlink.net</a> <a href="mailto:perrihuntley@gmail.com">perrihuntley@gmail.com</a>	San Antonio, TX Nancy Welch 210-865-5467 210-865-5467 877-361-1197 <a href="mailto:nancyw23@aol.com">nancyw23@aol.com</a>	Texas Carrie Eberhard 800-770-8010 x 7219 214-394-6491 201-891-5689 <a href="mailto:ceberhard@eaieducation.com">ceberhard@eaieducation.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:sales@classroomlibrarycompany.com">sales@classroomlibrarycompany.com</a>	<a href="mailto:nmasturzo@cpgbid.com">nmasturzo@cpgbid.com</a>	<a href="mailto:mike@copyplusonline.net">mike@copyplusonline.net</a>	<a href="mailto:dlb@dlbbooks.com">dlb@dlbbooks.com</a>	<a href="mailto:descue@earthlink.net">descue@earthlink.net</a> <a href="mailto:perrihuntley@gmail.com">perrihuntley@gmail.com</a>	<a href="mailto:sales@dynanotes.com">sales@dynanotes.com</a>	<a href="mailto:info@eaieducation.com">info@eaieducation.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	Yes	No	No	No	Yes	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	No	No	No	Yes  varies	Yes  varies	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Conn Education, Inc. (dba Classroom Library Co.)	Contract Paper Group	Copy Plus	DLB Books, Inc.	Doylene & Associates, Inc.	DynaStudy, Inc.	EAI Education
What would be the delivery time once a purchase order is received? Number of Days:	14	3-21 ARO	1-3 bus days	10 days	7-10	3- days; allow 10 days ARO	5-8 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes  20%	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$100	\$175	\$0	\$0	\$25	\$25	\$100
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Earlychildhood LLC (dba Discount School Supply)	ECS Learning Systems, Inc.	Encore Data Products, Inc.	Express Booksellers	Fisher Scientific Company LLC (Fisher Science Education Business Unit)	Flaghouse Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	18%	0% 25%	0% 0% 0%	0-25%	33%	15%
What month & year is your current catalog published? (if applicable)	Apr-18	2018	N/A	N/A	Jan-17	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	No	N/A	Yes	N/A	No	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	Yes	N/A	No	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Monterey, CA Kiersten Young 800-836-9515 N/A 800-993-3609 <a href="mailto:kyoung@discountschoolsupply.com">kyoung@discountschoolsupply.com</a>	McAllen, TX Karla Velasco 956-607-5509 956-607-5509 N/A <a href="mailto:kstaarm@gmail.com">kstaarm@gmail.com</a>	Lafayette, Co Jeff Burgess 303-926-1669 N/A 303-482-1142 <a href="mailto:sales@encoredataproducs.com">sales@encoredataproducs.com</a>	Dallas, TX Jule Maxwell 214-564-3392 866-993-6501 214-916-4313 <a href="mailto:jule@expressbooksellers.com">jule@expressbooksellers.com</a>	Hanover Park, IL Oralia Gil NR 281-409-7523 800-955-4763 <a href="mailto:oraila.gil@thermofisher.com">oraila.gil@thermofisher.com</a>	Hasbroock Hgts, NJ John Holt 800-793-7900 x 7587 N/A 800-734-2193 <a href="mailto:keyaccounts@flaghouse.com">keyaccounts@flaghouse.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:bids@discountschoolsupply.com">bids@discountschoolsupply.com</a>	<a href="mailto:customercare@ecslarningsystems.com">customercare@ecslarningsystems.com</a>	<a href="mailto:sales@encoredataproducs.com">sales@encoredataproducs.com</a>	<a href="mailto:jule@expressbooksellers.com">jule@expressbooksellers.com</a>	<a href="mailto:fse.custserv@thermofisher.com">fse.custserv@thermofisher.com</a>	<a href="mailto:keyaccounts@flaghouse.com">keyaccounts@flaghouse.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	Yes
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  varies	Yes  Varies	Yes  varies	No	Yes  \$10 per order charge for hazardous itmes	Yes  16% + \$50 truck charge on freight items
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	No	Yes	Yes	Yes	Yes	Yes



PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Earlychildhood LLC (dba Discount School Supply)	ECS Learning Systems, Inc.	Encore Data Products, Inc.	Express Booksellers	Fisher Scientific Company LLC (Fisher Science Education Business Unit)	Flaghouse Inc.
What would be the delivery time once a purchase order is received? Number of Days:	3-5 days on stock	3-4 days	3-5 bus. days	7-10 bus. days	3-5 bus. days	5-20
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	Yes  15%	No	Yes  15%	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$99	\$0	\$49.99	\$0	N/A	\$300
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Follett School Solutions, Inc.	Forde-Ferrier, LLC	Frog Street Press, LLC	Gateway Printing & Office Supply, Inc.	Goodheart-Willcox Publisher	Gopher Sport	Greenwood Publishing (d.b.a. Heinemann)
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 5% additional discount off any title ordered w/qty 10 or more (print only)	10%	0% 0% 0% 0%	up to 88% up to 88%  Call for quote	25%	10%	0% 0% N/A 0%
What month & year is your current catalog published? (if applicable)	<a href="http://www.titlewave.com">www.titlewave.com</a>	May-18	Mar-17	Jan-18	Feb-18	Mar-18	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	Yes	Yes	Yes	N/A	N/A	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	Yes	Yes	Yes	Yes	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	San Antonio, TX Lisa Gorena 877-899-8550 x 46360 N/A 800-852-5458 <a href="mailto:lgorena@follett.com">lgorena@follett.com</a>	San Antonio, TX Luann Tompkinson N/A 210-412-7233 210-315-1336 <a href="mailto:lulynt@gmail.com">lulynt@gmail.com</a>	Southlake, TX Shannon Baxter 800-884-3764 N/A 800-759-3828 <a href="mailto:customerservice@frogstreet.com">customerservice@frogstreet.com</a>	Edinburg, TX Chris Diaz 956-383-3861 956-451-9165 956-316-0253 <a href="mailto:cdiaz@gatewayp.com">cdiaz@gatewayp.com</a>	Houston, TX Lucretia Olson 866-292-4844 713-828-0530 888-409-3900 <a href="mailto:lolson@g-w.com">lolson@g-w.com</a>	Owtonna, MN Brad Williams 855-500-3621 N/A 888-319-7452 <a href="mailto:bradwilliams@gophersport.com">bradwilliams@gophersport.com</a>	San Antonio, TX Kevin Werling 512-296-5452 N/A N/A <a href="mailto:kevin@werlingnexus.com">kevin@werlingnexus.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:fssorders@follett.com">fssorders@follett.com</a>	<a href="mailto:fzofficemanager@gmail.com">fzofficemanager@gmail.com</a>	<a href="mailto:customerservice@frogstreet.com">customerservice@frogstreet.com</a>	<a href="mailto:csr.rgv@gatewayp.com">csr.rgv@gatewayp.com</a>	<a href="mailto:orders@g-w.com">orders@g-w.com</a>	<a href="mailto:orders@gophersport.com">orders@gophersport.com</a>	<a href="mailto:custserv@heinemann.com">custserv@heinemann.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	Yes	No	Yes
Does your company charge packing & handling? Yes _____ No _____	No	Yes	Yes	No	Yes	Yes	Yes
If yes, how much?		15%	10%		No more than 8% of the net order total	free shipping does not apply to truck-ship items.	varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Follett School Solutions, Inc.	Forde-Ferrier, LLC	Frog Street Press, LLC	Gateway Printing & Office Supply, Inc.	Goodheart-Willcox Publisher	Gopher Sport	Greenwood Publishing (d.b.a. Heinemann)
What would be the delivery time once a purchase order is received? Number of Days:	10-15 days ARO	10 bus. days	7-10 bus. days	7-10	7-10 bus. days	4-7 on in-stock items	5
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	Yes  25%	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$0	\$0	N/A	N/A	N/A	N/A	N/A
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Hameray Publishing Group, Inc.	hand2mind, Inc. (d.b.a. ETA hand2mind)	Harcourt Outlines Inc.	Hatch, Inc.	Houghton Mifflin Harcourt Publishing Company	Imagery Graphic Systems, Inc.	Independent Living Aids
Discount price to I.S.D. shall be:							
A. % off shelf price	0%		0%		0%	0%	5%
B. % off catalog price	0%	15%	0%	10%	0%	0%	5%
C. % cost plus	0%		0%			0%	5%
D. Unit/Quantity/Volume Discount	0%		where available			0	5
What month & year is your current catalog published? (if applicable)	Jan-18	Jan-18	Sep-17	Jan-18	Jan-18	Oct-18	Jan-17
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	N/A	Yes	N/A	No	Yes	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	Yes	Yes	No	Yes	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Los Angeles, CA Nick Bennett 866-918-6173 866-918-6173 858-369-5201 <a href="mailto:info@hameraypublishing.com">info@hameraypublishing.com</a>	Georgetown, TX Jeff Boleware N/A 512-639-9852 800-382-9326 <a href="mailto:jboleware@hand2mind.com">jboleware@hand2mind.com</a>	Milroy, IN Joe Harcourt 800-428-6584 x 133 765-561-0705 800-278-5165 <a href="mailto:joe@harcourtoutlines.com">joe@harcourtoutlines.com</a>	Winston-Salem, NC Rick Henderson 800-624-7968 x1191 N/A 800-410-7282 <a href="mailto:rhenderson@hatchearlylearning.com">rhenderson@hatchearlylearning.com</a>	San Benito, TX Yolanda Cortez N/A 956-459-5306 956-720-0870 <a href="mailto:yolanda.cortez@hmhco.com">yolanda.cortez@hmhco.com</a>	San Antonio, TX Linda Garrahan 210-341-7000 N/A 210-341-2984 <a href="mailto:imagerysales@imagerygraphic.com">imagerysales@imagerygraphic.com</a>	Buffalo, NY Karin Danza 716-332-2972 N/A 631-414-7395 <a href="mailto:Karin@independentliving.com">Karin@independentliving.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:sales@hameraypublishing.com">sales@hameraypublishing.com</a>	<a href="mailto:orders@hand2mind.com">orders@hand2mind.com</a>	<a href="mailto:sales@harcourtoutlines.com">sales@harcourtoutlines.com</a>	<a href="mailto:salesops@hatchearlylearning.com">salesops@hatchearlylearning.com</a>	<a href="mailto:k12orders@hmhco.com">k12orders@hmhco.com</a>	<a href="mailto:imagerysales@imagerygraphic.com">imagerysales@imagerygraphic.com</a>	<a href="mailto:Karin@independentliving.com">Karin@independentliving.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	Yes	No	No
Does your company charge packing & handling? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
If yes, how much?	10% or \$6 whichever is greater	12% (\$7 minimum)	UPS rates	15% of subtotal or \$55 minimum	10.5%	5% of total for supplies 10% for lamination	varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Hameray Publishing Group, Inc.	hand2mind, Inc. (d.b.a. ETA hand2mind)	Harcourt Outlines Inc.	Hatch, Inc.	Houghton Mifflin Harcourt Publishing Company	Imagery Graphic Systems, Inc.	Independent Living Aids
What would be the delivery time once a purchase order is received? Number of Days:	4-5 bus. days	5-7 bus. days	7	5-7	45 days	5-7 bus. days	3
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes 25%	Yes 10%	Yes 15%	No	Yes 15%	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$10	\$0	\$0	N/A	N/A	\$0	\$100
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Integral Mathematics, Inc.	iStation	KAMICO Instructional Media, Inc.	Kaplan Early Learning Company	Keystone Books & Media	Lakeshore Learning Materials	Lamac Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0%  5% over \$2500 10% over \$5000	0%	0-15% 0-15% 0-15% 0-15	15%	5-20% 5-20% 5-20% 5-20%	5% 5%	10% 10%
What month & year is your current catalog published? (if applicable)	Apr-18	Jan-17	Aug-17	Jan-18	Aug-17	Jan-2018 (EC) Feb-2018 (Elem)	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	N/A	Yes	N/A	Yes	No	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	No	Yes	No	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Frisco, TX Kelly Mallory  214-471-5760 same 888-332-9244 <a href="mailto:integralmathematics@gmail.com">integralmathematics@gmail.com</a>	San Antonio, TX Sean Galvan  866-883-7323 x 4912 210-326-7296 214-291-5534 <a href="mailto:sgalvan@istation.com">sgalvan@istation.com</a>	Salado, TX Kathy Michael  254-947-7283 512-751-0552 254-947-7284 <a href="mailto:kmichael@kamico.com">kmichael@kamico.com</a>	San Antonio, TX Bryan Haskins  800-334-2214 x 5480 210-215-0048 800-452-7526 <a href="mailto:bhaskins@kaplanco.com">bhaskins@kaplanco.com</a>	Houston, TX Gregory Scherbenske  888-670-2665 281-549-2500 281-222-5549 <a href="mailto:books@keystonebooksmedia.com">books@keystonebooksmedia.com</a>	Edinburg, TX Ray Martinez  956-357-5352 956-357-5352 310-537-7990 <a href="mailto:rmartinez@lakeshorelearning.com">rmartinez@lakeshorelearning.com</a>	McAllen, TX Trey Gonzalez  956-682-0552 956-778-7188 956-682-6271 <a href="mailto:lamacmcallen@gmail.com">lamacmcallen@gmail.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:integralmathematics@gmail.com">integralmathematics@gmail.com</a>	<a href="mailto:info@istation.com">info@istation.com</a>	<a href="mailto:orders@kamico.com">orders@kamico.com</a>	<a href="mailto:info@kaplanco.com">info@kaplanco.com</a>	<a href="mailto:books@keystonebooksmedia.com">books@keystonebooksmedia.com</a>	<a href="mailto:orderdept@lakeshorelearning.com">orderdept@lakeshorelearning.com</a>	<a href="mailto:lamacmcallen@gmail.com">lamacmcallen@gmail.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  10%	No	No	No	No	Yes  15% / \$5.00 min free shipping on orders over \$100	Yes  free shipping for orders over \$200
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Integral Mathematics, Inc.	iStation	KAMICO Instructional Media, Inc.	Kaplan Early Learning Company	Keystone Books & Media	Lakeshore Learning Materials	Lamac Inc.
What would be the delivery time once a purchase order is received? Number of Days:	7 typical	2-3 days	2-3 days	10 bus. / 30-45 backorder 2-4 wks dropship	7-30	7-10 bus. days ARO	5-7 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$10	N/A	\$0	\$300	N/A	No min.	\$10
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Learning Zone	Lectorum Publications, Inc.	Lektro, Inc. (d.b.a. Escue & Associates)	Lexia Learning Systems LLC	Liberty Source, LP	Lone Star Learning	Mackin Educational Resources
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	10% 10%	0% 0%	10-30%	0%	25%	0%	5%  available, contact Mackin
What month & year is your current catalog published? (if applicable)	Jan-17	Feb-18	Sep-18	N/A	Jan-17	Nov-17	<a href="http://www.mackin.com">www.mackin.com</a>
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	No	No	N/A	Yes	N/A	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	No	N/A	Yes	Yes	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	San Antonio, TX Michael Rendon  210-341-4373 N/A 210-341-8760  <a href="mailto:learningzoneinfo@yahoo.com">learningzoneinfo@yahoo.com</a>	Lyndhurst, NJ Hilda Viskovic  800-345-5946 x 2240 N/A 877-532-8676  <a href="mailto:hviskovic@lectorum.com">hviskovic@lectorum.com</a>	Robstown, TX Greg Escue  800-676-7093 832-750-6011 800-301-4040  <a href="mailto:greg@escuebooks.com">greg@escuebooks.com</a>	Austin, TX Jon Mark Howeth  512-879-8609 512-879-8609 978-287-0062  <a href="mailto:jhoweth@lexialearning.com">jhoweth@lexialearning.com</a>	Austin, TX Susan Skaggs  512-433-2119 512-433-2119 512-416-8200  <a href="mailto:susan@libertysource.com">susan@libertysource.com</a>	Lubbock, TX Gala Bohannon  800-575-1424 N/A 806-281-1407  <a href="mailto:sales@lonestarning.com">sales@lonestarning.com</a>	Katy, TX Martha Lee  800-245-9540 281-841-5149 800-369-5490  <a href="mailto:martha.lee@mackin.com">martha.lee@mackin.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:learningzoneinfo@yahoo.com">learningzoneinfo@yahoo.com</a>	<a href="mailto:gochoa@lectorum.com">gochoa@lectorum.com</a>	<a href="mailto:greg@escuebooks.com">greg@escuebooks.com</a>	<a href="mailto:orders@lexialearning.com">orders@lexialearning.com</a>	<a href="mailto:ap@libertysource.com">ap@libertysource.com</a>	<a href="mailto:sales@lonestarning.com">sales@lonestarning.com</a>	<a href="mailto:orders@mackin.com">orders@mackin.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  varies	Yes  varies	No	No	No	Yes  12% \$10 minimum	No
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes



PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Learning Zone	Lectorum Publications, Inc.	Lektro, Inc. (d.b.a. Escue & Associates)	Lexia Learning Systems LLC	Liberty Source, LP	Lone Star Learning	Mackin Educational Resources
What would be the delivery time once a purchase order is received? Number of Days:	14-21 bus. days	15 bus. days	30-45 days ARO	48 hours	1 day	10 max / 2-3 days average	28-45 ARO
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____	Yes	No	No	No	No	No	No
If yes, how much?	20%						
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	\$5,000	\$0	\$1,500	\$1	N/A	\$50
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	NR NR NR NR NR NR	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Magazine Subscriptions PTP	Marco Products, Inc.	McGraw-Hill School Education, LLC	Mentoring Minds, L.P.	MIND Research Institute	MT Library Services Inc. (d.b.a. Junior Library Guild)
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0-15-30%	5-15%	0%	0-29%  0-29%	0% 0% 0%	0%
What month & year is your current catalog published? (if applicable)	Apr-18	Feb-18	Oct-17	Aug-17	N/A	Feb-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	Yes	N/A	N/A	Yes	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	No	No	Yes	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Austin, TX Shirley Flores 800-733-5470 N/A 512-442-5253 <a href="mailto:mag.subscript.ptp@att.net">mag.subscript.ptp@att.net</a>	Hatfield, PA Kathy Crocco 215-956-0313 N/A 215-956-9041 <a href="mailto:sales@marcoproducts.com">sales@marcoproducts.com</a>	San Antonio, TX Ed Holguin N/A 210-422-3089 800-953-8691 <a href="mailto:ed.holguin@mheducation.com">ed.holguin@mheducation.com</a>	San Antonio, TX Matthew Reveley 855-855-3892 210-274-5642 800-838-8186 <a href="mailto:matt@mentoringminds.com">matt@mentoringminds.com</a>	Austin, TX Garrett Girouard 814-404-9189 814-404-9189 866-569-7014 <a href="mailto:ggirouard@mindresearch.org">ggirouard@mindresearch.org</a>	Plain City, OH Heather Rodgers 800-325-9558 x 7307 N/A 800-827-3080 <a href="mailto:jlgbids@juniorlibraryguild.com">jlgbids@juniorlibraryguild.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:mag.subscript.ptp@att.net">mag.subscript.ptp@att.net</a>	<a href="mailto:sales@marcoproducts.com">sales@marcoproducts.com</a>	<a href="mailto:orders_mhe@mheducation.com">orders_mhe@mheducation.com</a>	<a href="mailto:orders@mentoringminds.com">orders@mentoringminds.com</a>	<a href="mailto:purchaseorders@mindresearch.org">purchaseorders@mindresearch.org</a>	<a href="mailto:sales@juniorlibraryguild.com">sales@juniorlibraryguild.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	Yes	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	Yes  varies	Yes  7-10% shipping & handling	Yes  10% of total order	No	No
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Magazine Subscriptions PTP	Marco Products, Inc.	McGraw-Hill School Education, LLC	Mentoring Minds, L.P.	MIND Research Institute	MT Library Services Inc. (d.b.a. Junior Library Guild)
What would be the delivery time once a purchase order is received? Number of Days:	30-90 days	5	14	7-10 bus. days	7	30 days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	No	N/A	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$0	No min	\$0.00	\$0	\$0	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Music in Motion	National Educational Systems	NRSI, Inc.	Office Depot, Inc.	Okapi Educational Publishing, Inc.	OTC Brands, Inc. (d.b.a. Oriental Trading/Mindware)
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 0%	5% 5% N/A 5%	website catalog  0-10% for PRO	Region 4 discount 0-65%	0% 0% 0%	5%
What month & year is your current catalog published? (if applicable)	Feb-18	Jan-18	N/A	01/2018	Jan-18	2018-2019
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	Yes	N/A	No	No	No
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	No	No	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Plano, TX Cust. Service 800-445-0649 866-943-8906 <a href="mailto:bids@musicmotion.com">bids@musicmotion.com</a>	Edinburg, TX Gladys Ortega 800-231-4380 956-821-0198 210-699-4674 <a href="mailto:gladysortega@shopnes.com">gladysortega@shopnes.com</a>	Syosset, NY Bob Foley 516-921-5500 N/A 516-921-5591 <a href="mailto:bofb@nr.si.com">bofb@nr.si.com</a>	McAllen, TX Leslie Garza 956-279-5240 956-279-5240 956-223-4019 <a href="mailto:leslie.garza@officedepot.com">leslie.garza@officedepot.com</a>	Edinburg, TX Natalie Garza 956-381-5237 N/A N/A <a href="mailto:nataliebea.garza@gmail.com">nataliebea.garza@gmail.com</a>	Omaha, NE Cust Svc 800-228-0475 N/A 877-564-4440 <a href="mailto:orders@oriental.com">orders@oriental.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:orders@musicmotion.com">orders@musicmotion.com</a>	<a href="mailto:customerservice@shopnes.com">customerservice@shopnes.com</a>	<a href="mailto:bofb@nr.si.com">bofb@nr.si.com</a>	<a href="mailto:leslie.garza@officedepot.com">leslie.garza@officedepot.com</a>	<a href="mailto:info@myokapi.com">info@myokapi.com</a>	<a href="mailto:orders@oriental.com">orders@oriental.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	No	No	No	No	Yes
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  varies	No	Yes  \$6.95 to 10% of sales depending on mdse shipped	Yes  subject to Region 4 terms & conditions	Yes  based on order volume	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Music in Motion	National Educational Systems	National School Products	Office Depot, Inc.	Okapi Educational Publishing, Inc.	OTC Brands, Inc. (d.b.a. Oriental Trading/Mindware)
What would be the delivery time once a purchase order is received? Number of Days:	7-10 bus. days	20-30 days	5-9 bus. days	Next bus. day for instock 7-45 special orders	10 bus. days	5-7 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____	Yes	Yes	No	No	No	No
If yes, how much?	10%	varies				
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$25	\$800	N/A	\$1	No min	\$1
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Oticon, Inc.	Paxton/Patterson LLC	Pearson Education, Inc.	Pearson Online & Blended Learning K-12 USA	Perfection Learning Corporation	Perma-Bound Books	Pitsco Education
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	10%	10%	0% 0% 0% 0%	0% 0% 0% 0%	0-30%	0%	0%
What month & year is your current catalog published? (if applicable)	Apr-18	Dec-17	Jan-18	Jul-16	Sep-17	Aug-18	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	N/A	No	Yes	No	N/A	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	No	No	Yes	Yes	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Fort Worth, TX Mandy Weydeck 888-684-7331 214-437-5302 732-748-2011 <a href="mailto:m.weydeck@oticon.com">m.weydeck@oticon.com</a>	Alsip, IL Kathleen Manders 800-323-8484 N/A 708-594-1907 <a href="mailto:sales@paxpat.com">sales@paxpat.com</a>	Texas Luis Dovalina 956-236-8503 N/A 319-358-4284 <a href="mailto:luis.dovalina@pearson.com">luis.dovalina@pearson.com</a>	San Antonio, TX Rhiannon Menshew 409-622-0014 N/A 443-529-1200 <a href="mailto:rhiannon.menshew@pearson.com">rhiannon.menshew@pearson.com</a>	Edinburg, TX Victor Valenzuela 866-252-6580 N/A N/A <a href="mailto:vvalenzuela@perfectionlearning.com">vvalenzuela@perfectionlearning.com</a>	Brownsville, TX Martha Garcia 956-755-9915 956-755-9915 956-544-0408 <a href="mailto:marthagarcia@perma-bound.com">marthagarcia@perma-bound.com</a>	Pittsburg, KS Staci Goodson 800-835-0686 N/A N/A <a href="mailto:sgoodson@pitsco.com">sgoodson@pitsco.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:pediatrics@oticonusa.com">pediatrics@oticonusa.com</a>	<a href="mailto:sales@paxpat.com">sales@paxpat.com</a>	<a href="mailto:pearson-ot-orderdept@prenhall.com">pearson-ot-orderdept@prenhall.com</a>	<a href="mailto:rhiannon.menshew@pearson.com">rhiannon.menshew@pearson.com</a>	<a href="mailto:orders@perfectionlearning.com">orders@perfectionlearning.com</a>	<a href="mailto:books@perma-bound.com">books@perma-bound.com</a>	<a href="mailto:orders@pitsco.com">orders@pitsco.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  \$18	Yes  for orders under \$100, a \$10 shipping and handling charge will be added.	No	No	Yes  10% shipping	No	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Oticon, Inc.	Paxton/Patterson LLC	Pearson Education, Inc.	Pearson Online & Blended Learning K-12 USA	Perfection Learning Corporation	Perma-Bound Books	Pitsco Education
What would be the delivery time once a purchase order is received? Number of Days:	5	10-30 days ARO	Net 30	10	trade 14-21 days; proprietary 7-14 days	60	7 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____	Yes	Yes	No	No	No	No	Yes
If yes, how much?	\$8	0-20%					varies
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$1	N/A	N/A	N/A	N/A	None	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Positive Proof, Inc.	Precision Micrographics & Imaging, Inc.	Prestwick House, Inc.	Prufrock Press Inc.	Quill LLC	Rally! Education	Really Good Stuff, LLC
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 0% 0% call for quote	 10%	0% 0% 0% Stated in Catalog	0% 0% 0% 0	 10-15%	0% 0% 0% 0%	 3%
What month & year is your current catalog published? (if applicable)	online	N/A	Apr-18	Yearly	Jan-18	Aug-17	N/A
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	Yes	Yes	N/A	N/A	Yes	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	No	Yes	No	Yes	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Southlake, TX Customer Svc.  817-424-5268 N/A 817-481-7720  <a href="mailto:info@positive-proof.com">info@positive-proof.com</a>	San Antonio, TX Jerry Collins  512-893-8930 210-701-4956 512-832-5301  <a href="mailto:jerry@precisionmicrographics.net">jerry@precisionmicrographics.net</a>	Smyrna, Delaware Sue Thomas  800-932-4593 N/A 888-718-9333  <a href="mailto:sue@prestwickhouse.com">sue@prestwickhouse.com</a>	Waco, TX Elizabeth Trout  800-998-2208 N/A 800-240-0333  <a href="mailto:etrout@prufrock.com">etrout@prufrock.com</a>	Lincolnshire, IL Christopher Denton  800-789-7020 x 1468 N/A 888-888-8250  <a href="mailto:christopher.denton@quill.com">christopher.denton@quill.com</a>	Glen Head, NY Fran Mure  516-671-9300 N/A 516-671-7900  <a href="mailto:fran@rallyeducation.com">fran@rallyeducation.com</a>	Monroe, CT Tisha Jacquot  800-366-1920 N/A 203-268-8120  <a href="mailto:tjacquot@reallygoodstuff.com">tjacquot@reallygoodstuff.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:info@positive-proof.com">info@positive-proof.com</a>	<a href="mailto:premicro@aol.com">premicro@aol.com</a>	<a href="mailto:info@prestwickhouse.com">info@prestwickhouse.com</a>	<a href="mailto:sgross@prufrock.com">sgross@prufrock.com</a>	<a href="mailto:e-order@quill.com">e-order@quill.com</a>	<a href="mailto:orders@rallyeducation.com">orders@rallyeducation.com</a>	<a href="mailto:purchaseorders@reallygoodstuff.com">purchaseorders@reallygoodstuff.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  \$7.95 - \$17.95	No	Yes  Varies	Yes  \$7.95 - \$9.95 or 10% of order if over \$100	No	No	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	No	Yes	Yes



PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Positive Promotions, Inc.	Precision Micrographics & Imaging, Inc.	Prestwick House, Inc.	Prufrock Press Inc.	Quill LLC	Rally! Education	Really Good Stuff, LLC
What would be the delivery time once a purchase order is received? Number of Days:	3-5	30 for equipment	7-10 bus. days	7-10 days	1-2 bus. days ARO	5-7 days	7-15 bus. days ARO
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	\$100	N/A	No min.	\$0	N/A	N/A
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Renaissance Learning, Inc.	Reynolds Mfg. Corp.	Rio Creative	Rosetta Stone Ltd.	Rourke Educational Media, LLC	S & S Worldwide, Inc.	Saddleback Educational, Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0%	10%	0%	varies based on qty	0%	20%	0%
What month & year is your current catalog published? (if applicable)	Mar-18	Jan-18	N/A	N/A	Jan-18	Jan-18	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	No	Yes	Yes	Yes	N/A	N/A	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	No	Yes	Yes	N/A	Yes	No	Yes
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Central Wisconsin Maria Morgan 877-235-5631 N/A 866-558-4056 <a href="mailto:maria.morgan@renaissance.com">maria.morgan@renaissance.com</a>	Abilene, TX Vicki Reynolds 800-588-4031 N/A 800-588-4033 <a href="mailto:customer-service@reynoldstx.com">customer-service@reynoldstx.com</a>	Mission, TX Fidel Trevino 956-400-4483 956-735-1413 956-424-9031 <a href="mailto:fidel@elrioadvertising.com">fidel@elrioadvertising.com</a>	Melissa, TX Krista Northcut 800-788-0822 x 5235 214-449-6636 N/A <a href="mailto:knorthcut@rosettastone.com">knorthcut@rosettastone.com</a>	Dallas, TX Jennifer Wertz 800-234-6659 N/A 888-355-6270 <a href="mailto:customerservice@rourkeeducationalmedia.com">customerservice@rourkeeducationalmedia.com</a>	Colchester, CT Shealyn Wells 800-642-7354 N/A 866-252-8991 <a href="mailto:swells@ssww.com">swells@ssww.com</a>	Costa Mesa, TX Cust. Svc. 714-640-5200 N/A 714-640-5297 <a href="mailto:contactsdlback.com">contactsdlback.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:electronicorders@renaissance.com">electronicorders@renaissance.com</a>	<a href="mailto:customer-service@reynoldstx.com">customer-service@reynoldstx.com</a>	<a href="mailto:fidel@elrioadvertising.com">fidel@elrioadvertising.com</a>	<a href="mailto:globalorderentry@rosettastone.com">globalorderentry@rosettastone.com</a>	<a href="mailto:customerservice@rourkeeducationalmedia.com">customerservice@rourkeeducationalmedia.com</a>	<a href="mailto:orders@ssww.com">orders@ssww.com</a>	<a href="mailto:contact@sdback.com">contact@sdback.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	Yes	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  varies	Yes  varies	No	varies	Yes  8%	No	Yes  12%; \$8 minimum
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	No	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Renaissance Learning, Inc.	Reynolds Mfg. Corp.	Rio Creative	Rosetta Stone Ltd.	Rourke Educational Media, LLC	S & S Worldwide, Inc.	Saddleback Educational, Inc.
What would be the delivery time once a purchase order is received? Number of Days:	7-10 bus. days	30 days ARO	10	3 bus. days	7-10	30	5-10
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____	Yes	Yes	No	No	No	No	Yes
If yes, how much?	Call for prices	15%					15%
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	\$3,500	N/A	\$165	N/A	N/A	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged:							
a. At Cost	N/A	N/A	N/A	N/A	N/A	N/A	N/A
b. Marked Up by (cost plus) %	N/A	N/A	N/A	N/A	N/A	N/A	N/A
c. Price per square foot	N/A	N/A	N/A	N/A	N/A	N/A	N/A
d. Price per yard	N/A	N/A	N/A	N/A	N/A	N/A	N/A
e. Price per linear foot	N/A	N/A	N/A	N/A	N/A	N/A	N/A
f. Other, please explain	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Santillana USA Publishing Co., Inc.	Scholastic Library Publishing, Inc.	School-it!, Inc.	School Mate	School Outfitters	School Specialty, Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0% 0% 0% 0	0-40%	0% 0% 0%	0%	2%	35% off Supplies 14% off Furniture
What month & year is your current catalog published? (if applicable)	Jul-18	Jul-17	N/A	Oct-17	N/A	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	Yes	Yes	Yes	N/A	No
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	Yes	Yes	Yes	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	San Antonio, TX Kevin Werling 512-296-5452 512-296-5452 888-248-9518 <a href="mailto:kevin@werlingnexus.com">kevin@werlingnexus.com</a>	Madisonville, LA Herbie Thorpe 985-807-7545 N/A 985-792-1787 <a href="mailto:herbiethorpe@gmail.com">herbiethorpe@gmail.com</a>	Mission, TX Ramon Menchaca 800-864-0255 956-844-9272 N/A <a href="mailto:ramon@school-it.com">ramon@school-it.com</a>	Kearney, NE Cari Greenough 800-516-8339 N/A 800-570-1767 <a href="mailto:planner@schoolmate.com">planner@schoolmate.com</a>	Katy, TX Cathy Schirra 855-619-7394 N/A 855-619-7395 <a href="mailto:cathy.schirra@schooloutfitters.com">cathy.schirra@schooloutfitters.com</a>	McAllen, TX Ben Plata 956-683-6754 956-454-6754 888-388-6344 <a href="mailto:ben.plata@schoolspecialty.com">ben.plata@schoolspecialty.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:customerservice@santillanausa.com">customerservice@santillanausa.com</a>	<a href="mailto:slpservice@scholasticlibrary.com">slpservice@scholasticlibrary.com</a>	<a href="mailto:infor@school-it.com">infor@school-it.com</a>	<a href="mailto:purchaseorders@schoolmate.com">purchaseorders@schoolmate.com</a>	<a href="mailto:sales@schooloutfitters.com">sales@schooloutfitters.com</a>	<a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	Yes	Yes	Yes	No	No
Does your company charge packing & handling? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
If yes, how much?	9%	for order <\$350 = 5%	varies by location	\$0.35 per planner	varies	varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Santillana USA Publishing Co., Inc.	Scholastic Library Publishing, Inc.	School-it!, Inc.	School Mate	School Outfitters	School Specialty
What would be the delivery time once a purchase order is received? Number of Days:	7-10 days	10-14 days non-library 21-30 days library	25 days	14-50	varies	7-30 days ARO
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	No returns accepted	Yes  varies	Yes Refer to website: <a href="http://www.schoolspecialty.com/returns">http://www.schoolspecialty.com/returns</a>
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	N/A	\$2,500	minimum order is by quantity not dollar amount	\$0	\$49
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Scott Electric	Sirius Education Solutions LLC	Smart School Systems	Sundance Newbridge	Super Duper® Inc. (d.b.a. Super Duper® Publications)	Supporting Science Inc.	TCI
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	10%	0%	0%	20%	0%	0%	0%
What month & year is your current catalog published? (if applicable)	Aug-17	N/A	N/A	Jan-18	Mar-18	<a href="http://www.sciencecutups.com">www.sciencecutups.com</a>	online
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	N/A	Yes	N/A	N/A	Yes	Yes
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	N/A
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Greensburg, PA Mark Troutman 855-726-8899 N/A 877-837-8906 <a href="mailto:mtroutman@scottelectricusa.com">mtroutman@scottelectricusa.com</a>	Canyon Lake, TX Gregory Lerma 800-942-1379 956-410-1674 844-684-6183 <a href="mailto:gregory@siriuseducationsolutions.com">gregory@siriuseducationsolutions.com</a>	Kingwood, TX David Walling 281-312-1297 N/A 866-215-2967 <a href="mailto:david@smartschoolsystems.com">david@smartschoolsystems.com</a>	Marlborough, MA Linda Pino 877-888-2969 x 1816 N/A 800-356-7956 <a href="mailto:lpino@sundancepub.com">lpino@sundancepub.com</a>	Greenville, SC Carmen Casiano 864-284-4513 N/A 864-284-1146 <a href="mailto:ccasiano@superduperinc.com">ccasiano@superduperinc.com</a>	Smithville, TX Rosemary Martin 512-237-2538 972-567-8539 888-299-4666 <a href="mailto:ssibastrop@gmail.com">ssibastrop@gmail.com</a>	Mountain View, CA Product Support 916-366-3686 N/A 916-366-3717 <a href="mailto:info@teachtci.com">info@teachtci.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:mtroutman@scottelectricusa.com">mtroutman@scottelectricusa.com</a>	<a href="mailto:orders@siriuseducationsolutions.com">orders@siriuseducationsolutions.com</a>	<a href="mailto:david@smartschoolsystems.com">david@smartschoolsystems.com</a>	<a href="mailto:infor@sundancepub.com">infor@sundancepub.com</a>	<a href="mailto:e-purchaseorders@superduperinc.com">e-purchaseorders@superduperinc.com</a>	<a href="mailto:ssibastrop@gmail.com">ssibastrop@gmail.com</a>	<a href="mailto:info@teachtci.com">info@teachtci.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	Yes	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	No	Yes  orders less than \$100 is a \$15 charge	Yes  varies	Yes  orders \$75 + = free ship orders < \$75 = \$7.50 expedited order at cost	Yes  10%	Yes  5% order subtotal; \$5 minimum
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	Scott Electric	Sirius Education Solutions LLC	Smart School Systems	Sundance Newbridge	Super Duper® Inc. (d.b.a. Super Duper® Publications)	Supporting Science Inc.	TCI
What would be the delivery time once a purchase order is received? Number of Days:	3-4	estimated 2-5 bus days	7-10	14 bus. days	7-14	5	7-10 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes  10%, preapproval required	No	No	No	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$0	\$0	N/A	N/A	\$0	N/A	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Teacher Created Materials	Teacher Heaven, Inc.	Teachers Discovery Inc.	Teaching Systems, Inc.	Textbook Warehouse	The Library Store, Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount		10% 10%	0% 0% 0%	0% 0% 0%	37% off publisher price 10%	0% 25% 0% call for discount
What month & year is your current catalog published? (if applicable)	Jan-18	N/A	Jan-18	Jan-18	<a href="http://www.textbookwarehouse.com">www.textbookwarehouse.com</a>	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	No	Yes	Yes	Yes	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	Yes	Yes	N/A	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Brownsville, TX Fernando Perez 956-371-4724 956-371-4724 866-611-8512 <a href="mailto:fperez@tcmpub.com">fperez@tcmpub.com</a>	Austin, TX Susan Savoie 512-693-0668 N/A 512-693-0465 <a href="mailto:ssavoie663@teacherheaven.com">ssavoie663@teacherheaven.com</a>	No Local Rep No Local Rep 800-832-2437 NR 800-287-4509 N/A	Spring Branch, TX Jim Stepter 817-417-7775 210-363-4338 817-465-8184 <a href="mailto:jim@teachingsystems.com">jim@teachingsystems.com</a>	Boerne, TX Craig Richardson 888-296-8804 888-296-8804 800-796-9154 <a href="mailto:craig@tbwarehouse.com">craig@tbwarehouse.com</a>	Tremont, IL Shayla Hill 800-548-7204 309-925-7235 800-320-7706 <a href="mailto:districtbids@thelibrarystore.com">districtbids@thelibrarystore.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:customerservice@tcmpub.com">customerservice@tcmpub.com</a>	<a href="mailto:orders@teacherheaven.com">orders@teacherheaven.com</a>	<a href="mailto:orders@teachersdiscovery.com">orders@teachersdiscovery.com</a>	<a href="mailto:kim@teachingsystems.com">kim@teachingsystems.com</a>	<a href="mailto:sales@tbwarehouse.com">sales@tbwarehouse.com</a>	<a href="mailto:customerservice@thelibrarystore.com">customerservice@thelibrarystore.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	No	No	No
Does your company charge packing & handling? Yes _____ No _____ If yes, how much?	Yes  10 to 15%	Yes  varies	Yes  varies	Yes  depends on product and quantity ordered	No	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes



PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS					
	Teacher Created Materials	Teacher Heaven, Inc.	Teachers Discovery Inc.	Teaching Systems, Inc.	Textbook Warehouse	The Library Store, Inc.
What would be the delivery time once a purchase order is received? Number of Days:	5-7 bus. days	14 days	7-10 bus. days	7-60 days	7-10	3-5 days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	Yes  20%	No	Yes  depends on product and quantity ordered	No  requires return authorization	Yes  varies
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	\$0	N/A	\$0	N/A	\$0	\$50
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	\$85.00 per hour	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	At cost N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	The Master Teacher, Inc.	The Writing Academy	Total Seminars, LLC	U.S. Games a div. of BSN Sports	Vernier Software & Technology	VWR International, LLC (d.b.a. Sargent Welch)	VWR International, LLC (d.b.a. Ward's Science)
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	5%  volume disc available.	5% 5%	0% 0% 0%	15%	3%	33%	18%
What month & year is your current catalog published? (if applicable)	Feb-18	N/a	May-18	Jan-18	Jan-18	Jan-18	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	N/A	Yes	Yes	N/A	N/A	N/A	N/A
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	Yes	Yes	Yes	Yes	No	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	Manhattan, KS Brenda Richards 800-669-9633 N/A 800-669-1132 <a href="mailto:bids@masterteacher.com">bids@masterteacher.com</a>	Kemah, TX Kelley Kratley 281-549-4466 N/A 281-538-6536 <a href="mailto:kelly@twa.net">kelly@twa.net</a>	Houston, TX Kathy Yale 281-922-4166 713-449-8849 281-922-4778 <a href="mailto:kathy@totalsem.com">kathy@totalsem.com</a>	Dallas, TX Brittanie Johnson 800-327-0484 N/A 800-365-7653 <a href="mailto:bjohnson@usgames.com">bjohnson@usgames.com</a>	Beaverton, OR Front Office Dept 503-277-2299 N/A 503-277-2440 <a href="mailto:orders@vernier.com">orders@vernier.com</a>	San Antonio, TX Jill Lewis 210-527-7562 N/A 877-350-2239 <a href="mailto:jill.lewis@vwr.com">jill.lewis@vwr.com</a>	San Antonio, TX Jill Lewis 210-527-7562 N/A 877-3505-2239 <a href="mailto:jill.lewis@vwr.com">jill.lewis@vwr.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:orders@masterteacher.com">orders@masterteacher.com</a>	<a href="mailto:erin@teachbig.com">erin@teachbig.com</a>	<a href="mailto:kathy@totalsem.com">kathy@totalsem.com</a>	<a href="mailto:usgamesbid@usgames.com">usgamesbid@usgames.com</a>	<a href="mailto:orders@vernier.com">orders@vernier.com</a>	<a href="mailto:sargentwelchcs@vwr.com">sargentwelchcs@vwr.com</a>	<a href="mailto:sargentwelchcs@vwr.com">sargentwelchcs@vwr.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	No	No	No	Yes	No	Yes	Yes
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	Yes  varies	Yes  10%	Yes  varies	Yes  17%	Yes  \$11 minimum, 4% of order	No	No
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS						
	The Master Teacher, Inc.	The Writing Academy	Total Seminars, LLC	U.S. Games a div. of BSN Sports	Vernier Software & Technology	VWR International, LLC (d.b.a. Sargent Welch)	VWR International, LLC (d.b.a. Ward's Science)
What would be the delivery time once a purchase order is received? Number of Days:	7-10 bus. days	7-10 bus. days	10 days	2-14 days ARO	14	7-10 days ARO	7-10 days ARO
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	No	Yes  up to 25%	Yes  5-20%	No	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	N/A	\$500	\$50	N/A	\$0	\$0
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	at cost N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS			
	Waterford Research Institute	World Book, Inc.	World Wide Imaging Supplies	Youthlight, Inc.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	0%  included in catalog	catalog reflects discount	20-40%	0%  5-20%
What month & year is your current catalog published? (if applicable)	Jan-18	Jul-17	May-17	Jan-18
Are your shelf prices guaranteed from September 1, 2017 to August 31, 2018?	Yes	No	Yes	No
Are your catalogs guaranteed through August 31, 2018 with discounts to be taken from your printed 2017 catalog price? Yes/No	Yes	No	Yes	No
What City / State is your sales rep located? City / State: Name: Telephone: Cellular: Fax: Email Address:	San Antonio, TX Alfie Perrin 512-633-0277 512-633-0277 512-900-2930 <a href="mailto:alfieperrin@waterford.org">alfieperrin@waterford.org</a>	San Antonio, TX Sofia Scott 800-975-3250 210-837-4936 888-922-3766 <a href="mailto:sofia.scott@worldbook.com">sofia.scott@worldbook.com</a>	San Antonio, TX Victor Flores 210-495-5400 N/A 210-495-5459 <a href="mailto:Victor@worldwideimagingsupplies.com">Victor@worldwideimagingsupplies.com</a>	Chapin, SC Cust. Svc. 800-209-9774 N/A 803-345-0888 <a href="mailto:smccarthy@youthlightbooks.com">smccarthy@youthlightbooks.com</a>
What is the e-mail address for all Purchase Orders to be sent to?	<a href="mailto:alfieperrin@waterford.org">alfieperrin@waterford.org</a>	<a href="mailto:shelp@worldbook.com">shelp@worldbook.com</a>	<a href="mailto:Victor@worldwideimagingsupplies.com">Victor@worldwideimagingsupplies.com</a>	<a href="mailto:lappel@youthlightbooks.com">lappel@youthlightbooks.com</a>
Is there a minimum dollar/qty/vol. purchase amount required for delivery? Yes / No	Yes	No	Yes	No
Does your company charge packing & handling? Yes _____ No _____  If yes, how much?	No	No	Yes  \$20 on orders less then \$100	Yes  varies
Partial deliveries of purchase orders are not accepted. Can you comply? Yes or No	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.  
 INSTRUCTIONAL MATERIALS AND OFFICE EQUIPMENT, SERVICES AND SUPPLIES  
 CATALOG BID # 17-18-042  
 BID OPENED: MAY 14, 2018 @ 2:30 P.M.

QUESTIONS:	VENDORS			
	Waterford Research Institute	World Book, Inc.	World Wide Imaging Supplies	Youthlight, Inc.
What would be the delivery time once a purchase order is received? Number of Days:	N/A cloud based instructional system	7-10 days	1-2	10 bus. days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes _____ No _____ If yes, how much?	No	No	Yes  25%	No
Your bid must be F.O.B. Pharr, TX 78577. The discount above is F.O.B. Pharr with a minimum order of \$ _____ delivered to one location.	N/A	N/A	\$100	N/A
Can you deliver to all locations district wide? Yes _____ No _____	Yes	Yes	Yes	Yes
Hourly Labor Charge / Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A
Hourly Labor Charge / Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/ Straight Time (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A
Hourly Labor Charge/Extra Man/Overtime (per hour/sq. ft./yard/linear ft./Other)	N/A	N/A	N/A	N/A
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A