

MEMORANDUM

TO: All Campuses and Departments

FROM: Emily Garza, Director of Purchasing

SUBJECT: COMMERCIAL KITCHEN, SMALL APPLIANCES AND ELECTRONICS, EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 17-18-041

The Board of Education on August 27, 2018 awarded Commercial Kitchen, Small Appliances and Electronics, Equipment, Services and Supplies Catalog Bid for the 2018-2019 school year. The bid was awarded to the following vendors:

1st Choice Restaurant Equipment & Supply

Aircool Tech-ACT Corp.

All Works Construction Corp.

Bakery Engineering Services

Commercial Kitchen Parts & Service

Heritage Food Service Group, Inc.

Johnstone Supply

Kitchen Resources, L.P.

Pasco Brokerage, Inc.

RMZ Kleaning Zolutions, LLC

Urban TVs LLC

The following criteria may be used when purchasing from the awarded vendors mentioned above:

- All school campuses will receive a company catalog.
- All commercial kitchen and small appliances, equipment, services and supplies purchases are to be made solely from the awarded vendors mentioned above.

Please review tabulation for contact name, address, telephone numbers and discount (%) offered.

If you have any questions on the approved vendors listed above, please feel free to contact me at (956) 354-2000.

Sincerely,

Emily Garza

Director of Purchasing

START COLLEGE NOW! COMPLETE EARLY! GO FAR!

601 E. Kelly St., Pharr, TX 78577 P: (956) 354-2000 F: (956) 354-3019 www.psjaisd.us

It is the policy of Pharr-San Juan-Alamo ISD not to discriminate on the basis of sex, disability, race, color, religion, national origin or age.

**PHARR-SAN JUAN-ALAMO I.S.D.
COMMERCIAL KITCHEN, ELECTRONICS AND SMALL APPLIANCES,
EQUIPMENT, SERVICES AND SUPPLIES CATALOG BID # 17-18-041
BID OPENING: APRIL 23, 2018 @ 3:00P.M.**

QUESTION:	VENDORS					
	1ST CHOICE RESTAURANT EQUIPMENT & SUPPLY	AIRCOOL TECH ACT. CORP	ALL WORKS CONSTRUCTION CORP	BAKERY ENGINEERING SERVICES	COMMERCIAL KITCHEN PARTS & SERVICE	HERITAGE FOOD SERVICE GROUP, INC.
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	NA Call sales rep NA NA	NA NA NA NA	NA NA NA NA	NA 10% NA NA	10-30% 10-30% 35% NA	NA Call sales rep NA NA
Discount off shelf / catalog price applies to all items in store / catalog A. Shelf price / Store Yes / No _____ B. Catalog price Yes / No _____ C. Cost Plus Yes / No _____	NA Call sales rep NA	NA NA NA	NA NA NA	YES NA NA	YES YES YES	NA YES NA
What month & year is your current catalog published?	NA	NA	NA	NA	NA	NA
Are your shelf prices guaranteed from September 1, 2018 to August 31, 2019?	YES	YES	NA	YES	NO	YES
Are your catalogs guaranteed through 8/31/2018 with discounts to be taken from your printed 2017 Catalog price? Yes / No	NO	NA	NA	NA	NO	NA
What City / State is your sales representative located? City / State Name Telephone Cellular Fax E-mail Address:	San Antonio, TX Robert Jones 210-595-3131 210-246-2923 210-892-0335 robert@1stchoiceres.com	Alamo, TX Jose Saul Cantu 956-702-8700 956-827-1731 956-702-8704 aircooltech@aol.com	Alamo, TX 78516 Jose Saul Cantu 956-702-8700 956-827-1731 956-702-8704 allianceconstructionworks@aol.com	Oklahoma City, OK Paul Downey 405-949-9459 405-623-1820 405-949-9469 bakeng@sbcglobal.net	San Antonio, TX / McAllen, TX Bill Leader / Martin Martinez 210-735-2811 NA 210-735-7421 parts@commercialkitchen.com	Fort Wayne, IN Tari Kovets 800-458-5593 260-482-1444 800-800-4981 contractservices@hfse.com
What is the e-mail address for all Purchase Orders to be sent to?	orders@1stchoiceres.com	aircooltech@aol.com	allianceconstructionworks@aol.com	bakeng@sbcglobal.net	parts@commercialkitchen.com	contractservices@hfse.com
Is there a minimum dollar / qty / vol. purchase amount required for delivery Yes / No	X, Varies	YES	YES	NO	NO	NO
Does your company charge shipping / packing & handling? Yes / No If yes, how much?	YES / Shipping Varies per item / per order	YES / Both \$ 50 and above	YES / Both \$50 and more	YES / Shipping UPS/FEDEX Charge	Varies by parts weight and size.	NO
Partial deliveries of purchase orders are not accepted. Can you comply? Y/N	YES	YES	YES	YES	YES	YES

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What would be the delivery time once a purchase order is received? Number of Days: _____	Varies per item	1-3 Days	1-3 days	15-30 Days	7-10 Days	3-5 Days stock items
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes / No If yes, how much?	YES Varies per item	YES 25%	YES 25%	YES Based on manufacturer's charge	YES 20% on non stock items	YES Depends on time Subject to change
Your bid must be F.O.B. Pharr, TX 78577 The discount above is F.O.B. Pharr with a minimum order of \$_____ delivered to one location.	NA	\$250	\$250	NA	Charges are passed to customer at cost, no mark-up	\$0
Can you deliver to all locations district wide? Yes / No	YES	YES	YES	YES	UPS	YES
Hourly Labor Charge / Straight Time per hour/sq. ft./yard/linear ft./Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Hourly Labor Charge / Overtime per hour/sq. ft./yard/linear ft./ Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Hourly Labor Charge / Extra Man /Straight Time/ /per hr/sq. ft./year/linear ft./Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Hourly Labor Charge / Extra Man / Overtime/per hr./sq. ft./yard/linear ft./Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep

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QUESTION:	VENDORS				
	JOHNSTONE SUPPLY	KITCHEN RESOURCES, L.P.	PASCO BROKERAGE, INC.	RMZ KLEANING ZOLUTIONS, LLC	URBAN TVs LLC
Discount price to I.S.D. shall be: A. % off shelf price B. % off catalog price C. % cost plus D. Unit/Quantity/Volume Discount	NA 50% NA NA	NA NA NA NA	NA Various NA NA	NA NA NA NA	NA NA NA Variable / Volume discount
Discount off shelf / catalog price applies to all items in store / catalog A. Shelf price / Store Yes / No _____ B. Catalog price Yes / No _____ C. Cost Plus Yes / No _____	NO YES NA	NA NA NA	NO YES NO	NA NA NA	NA NA NA
What month & year is your current catalog published?	April-18	NA	January-18	NA	2018
Are your shelf prices guaranteed from September 1, 2018 to August 31, 2019?	NO	NA	Dependent upon MFG	NA	YES
Are your catalogs guaranteed through 8/31/2018 with discounts to be taken from your printed 2017 Catalog price? Yes / No	YES	YES	Dependent upon MFG	NA	YES
What City / State is your sales representative located? City / State Name Telephone Cellular Fax E-mail Address:	Pharr, TX Rick Garcia 956-783-1036 956-533-5470 956-783-5106 rick.garcia@johnstonesupply.com	Harlingen, TX Tracy Curry/Mario De Leon 956-423-2491 NA 956-423-3088 tracy@kitchenresources.com	Plano, TX Emily Hart 972-596-3350 NA 972-596-2817 ehart@pascoinc.net	Mission, TX Jesus A. Ramirez 956-598-4265 NA NA NA	Palmview, TX Gilberto Rocha 512-717-9013 956-222-8524 NA gilberto@urbantus.com
What is the e-mail address for all Purchase Orders to be sent to?	rick.garcia@johnstonesupply.com	tracy@kitchenresources.com	orders@pascoinc.net	NA	gilberto@urbantus.com
Is there a minimum dollar / qty /vol. purchase amount required for delivery Yes / No	NO	Depends on manufacturer	Dependent upon MFG	NA	YES
Does your company charge shipping / packing & handling? Yes / No If yes, how much?	NO	Would be included in quote if applicable	YES Dependent upon MFG	NA	NO
Partial deliveries of purchase orders are not accepted. Can you comply? Y/N	YES	Varies on manufacturer if applicable	YES	NA	YES

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What would be the delivery time once a purchase order is received? Number of Days: _____	1-2 Days	30 Days	21-30 Days	NA	30 Days
Does your company charge a restocking fee on returned merchandise/warehouse stock? Yes / No If yes, how much?	NO	YES Call sales rep	YES Dependent upon purchased items	NA	NO
Your bid must be F.O.B. Pharr, TX 78577 The discount above is F.O.B. Pharr with a minimum order of \$_____ delivered to one location.	\$0	NA	NA	NA	\$10,000
Can you deliver to all locations district wide? Yes / No	YES	YES	YES	NA	YES
Hourly Labor Charge / Straight Time per hour/sq. ft./yard/linear ft./Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Hourly Labor Charge / Overtime per hour/sq. ft./yard/linear ft./ Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
Hourly Labor Charge / Extra Man /Straight Time/ /per hr/sq. ft./year/linear ft./Other	Call sales rep	Call sales rep	Call sales rep	Call sales rep	Call sales rep
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Materials are charged: a. At Cost b. Marked Up by (cost plus) % c. Price per square foot d. Price per yard e. Price per linear foot f. Other, please explain	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep	Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep Call sales rep