

PHARR-SAN JUAN-ALAMO I.S.D.
SPANISH CURRICULUM FOR 4TH AND 5TH GRADE LEVELS DISTRICT WIDE BID # 17-18-012
BID OPENED: DECEMBER 14, 2017 @ 2:30P.M.

ITEM # 1: ELEMENTARY SPANISH CURRICULUM

QUANTITY: 120 TOTAL

BIDDERS	UNIT PRICE	EXTENSION	DESCRIPTIONS
CALICO SPANISH - KIDS IMMERSION, LLC.	\$ 999.00	\$ 119,880.00	
CENGAGE LEARNING, INC. (CANCIONES Y CUENTOS)	\$ 2,646.50	\$ 317,580.00	
CENGAGE LEARNING, INC. (COLECCION VENTANAS)	\$ 1,791.25	\$ 214,950.00	
CENGAGE LEARNING, INC. (LADDERS)	\$ 3,549.75	\$ 425,970.00	
CENGAGE LEARNING, INC. (ALEGRIA)	\$ 3,732.50	\$ 447,900.00	
MENTORING MINDS, L.P.	\$ 14.45	\$ 1,734.00	SEE JUSTIFICATION
SONRISAS SPANISH	\$ 489.00	\$ 58,680.00	LOW BID JUSTIFIED
SUMMIT K12 HOLDINGS, INC.	\$ 1,041.62	\$ 124,994.40	

**Mentoring Minds is bidding per book, per level, per subject/includes 4 teacher manuals with pricing, every additional manual is \$29.95. Mentoring Minds bid on a Spanish version of resources the district currently has versus a curriculum that teaches Spanish language.*

ITEM # 2: TRAINING FOR CURRICULUM

QUANTITY: 1 TOTAL

BIDDERS	UNIT PRICE	EXTENSION	DESCRIPTIONS
CALICO SPANISH - KIDS IMMERSION, LLC.	\$ 1,600.00	\$ 1,600.00	
CENGAGE LEARNING, INC. (CANCIONES Y CUENTOS)	INCLUDED	INCLUDED	
CENGAGE LEARNING, INC. (COLECCION VENTANAS)	INCLUDED	INCLUDED	
CENGAGE LEARNING, INC. (LADDERS)	INCLUDED	INCLUDED	
CENGAGE LEARNING, INC. (ALEGRIA)	INCLUDED	INCLUDED	
MENTORING MINDS, L.P.	INCLUDED	INCLUDED	SEE JUSTIFICATION
SONRISAS SPANISH	\$ 1,200.00	\$ 1,200.00	LOW BID JUSTIFIED
SUMMIT K12 HOLDINGS, INC.	\$ 1,900.00	\$ 1,900.00	

*Calico Spanish + max of \$1,000 travel expenses to be included.

***Mentoring Minds, L.P. 1 -halfday of training for up to 75 people w/1 presenter - \$2,800; 1-day of training for up to 75 people w/1 presenter - \$3,600. Mentoring Minds bid on a Spanish version of resources the district currently has versus a curriculum that teaches Spanish language.*

Recommendation: That the Board of Education award Spanish Curriculum for 4th and 5th Grade Levels District-Wide Bid # 17-18-012 to the lowest bidder indicated below:

ITEMS:	BIDDERS:	TOTALS:
# 1 and # 2	SONRISAS SPANISH	\$ 59,880.00
	TOTAL	\$ 59,880.00

Larry Doeppenschmidt, Director of Purchasing

Emily Garza, Director of Purchasing

Charge Budgeted Account Numbers: # 289-11-821-899004-639902

Thirty-Five (35) vendors were mailed bids
 Twenty-Nine (29) vendors downloaded bid specifications
 Five (5) vendors submitted proposals
 Zero (0) NO PROPOSAL
 Zero (0) Non-Responsive / Non-Conforming